

Third quarter 2017 highlights

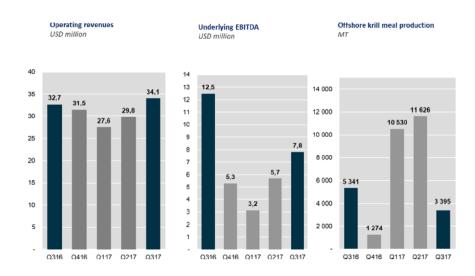
HIGHLIGTS

- EBITDA of USD 7.8 million, impacted by lower gross margin and higher overhead expenses
- Revenue growth 4% compared with third quarter 2016
- Good operational performance and high krill oil production, despite 10 day close-down of Houston factory due to hurricane

EVENTS AND OUTLOOK

- To further strengthen our position in the krill oil market, Aker BioMarine acquired Neptune Technologies & Bioresources krill business in Q3
- Construction of the new krill vessel is progressing according to plan and scheduled to participate in the 2019 harvesting season
- Challenging omega-3 market and price pressure in the aquaculture market

KEY FIGURES AND OPERATIONAL INFORMATION



Consolidated financial information - key figures

Aker BioMarine (AKBM) is an integrated biotechnology group that harvests, processes, markets, and sell krill-derived ingredients for health and nutrition applications ranging from fish feed to dietary supplements.

STATEMENTS OF PROFIT OR LOSS

Amounts in thousands of U.S. Dollars	Q3 2017	Q3 2016	YTD 2017	YTD 2016	2 016
Revenues from sale of products	33 710	32 242	90 307	83 918	115 192
Other income	3710	476	1 187	1 302	1546
Total revenues and other income	34 086	32 718	91 494	85 220	116 738
Net change in inventories	(1 568)	(1 555)	1 996	3 762	3 078
Production and misc. operating expenses	(15 418)	(11 517)	(52 299)	(40 044)	(54 241)
Salaries and payroll expenses	(9 263)	(7 160)	(24 532)	(18 680)	(30 028)
Other expenses	-	(6 329)	-	(6 773)	(7 140)
Total operating expenses before depreciation, amortization and impairment	(26 249)	(26 561)	(74 835)	(61 735)	(88 331)
Depreciation and amortization	(3 960)	(4 467)	(12 021)	(12 482)	(19 353)
Impairment charges	-	-	-	163	(596)
Operating profit (loss)	3 877	1 690	4 638	11 165	8 457
Net financial expenses	(6 498)	(3 902)	(11 021)	(9 014)	(9 994)
Share of loss from equity accounted investees	-	-	-	55	55
Net profit (loss) before tax expense	(2 621)	(2 212)	(6 383)	2 206	(1 482)
_	(4.55)		(504)		(570)
Tax expense	(166)	(2.242)	(581)	2 200	(573)
Net profit (loss)	(2 787)	(2 212)	(6 964)	2 206	(2 055)
Other comprehensive income					
Defined benefit plan acturial gains (losses)	_	_	_	_	(77)
Cash flow hedges gains (losses)	5 719	_	5 719	_	
Total other comprehensive income	5 719	-	5 719	-	(77)
Total comprehensive income (loss)	2 932	(2 212)	(1 245)	2 206	(2 132)
Underlying EBITDA reconciliation					
EBITDA	7 837	6 157	16 659	23 485	28 407
Other expenses	-	6 329	-	6 773	7 140
Underlying EBITDA	7 837	12 486	16 660	30 258	35 547

AKBM's third quarter net loss was USD 2.8 million, compared with a net loss of USD 2.2 million in third quarter 2016. Underlying EBITDA for the quarter was USD 7.8 million, down from USD 12.5 million a year earlier reflecting lower gross margins and planned growth initiated costs.

Revenue and other income:

Sale of products generated USD 33.7 million in revenues in the third quarter, up from USD 32.7 million last year. The growth is driven by improved Superba™ krill oil sales. Qrill™ Aqua, Qrill™ Pet and Qrill™ High Protein sales are lower this quarter compared with the third quarter last year.

Operating expenses:

Production and operating expenses was USD 15.4 million in the third quarter, compared with USD 11.5 million last year. The increase in production and operating expenses reflect higher freight costs in the quarter as well as incurred expenses on strategic research and development projects.

Salaries and payroll expenses

The change in salaries on a year to date basis is primarily full consolidation of the krill oil factory in Houston, which previously was accounted for as a joint venture.

Depreciation, amortization and impairment charges

Depreciation, amortization and impairment charges decreased this quarter compared with last year. The decrease is due to lower depreciation on the company's krill harvesting vessels as some factory equipment is fully depreciated.

Financial items

Net financial items include interest expense on debt facilities, unrealized losses on NOK denominated debt, and the guarantee fee to Aker ASA.

CONDENSED BALANCE SHEET AND KEY FIGURES

Amounts in thousands of U.S. Dollars	YTD 2017	YTD 2016	2 016
Total assets	363 225	283 845	279 341
Total equity	72 780	77 671	74 025
Net interest bearing debt	255 894	173 959	168 661
Net working capital	54 865	41 749	33 532
Equity ratio	20 %	27 %	26 %

Total assets:

Total assets have increased with USD 79.4m since 30 September 2016. The increase is mainly driven by the acquisition of Neptune's krill business, recognized as intangible assets (customer portfolio and trademark) as well as inventories in accordance with IFRS. In addition AKBM has acquired the krill vessel Juvel and paid instalments on the new krill vessel.

Net interest bearing debt

Net interest-bearing debt (interest-bearing loans less cash and cash equivalents) amounted to USD 255.9 million at the end of the quarter, up from USD 173.9 million the same quarter last year. The increase in debt reflects the acquisition of Neptune's krill business, as well as the acquisition of Juvel funded by new debt from Aker ASA.

Alternative Performance Measures

EBITDA: EBIT + depreciation, amortization and impairments

Underlying EBITDA: EBITDA + special operating items. Special operation items include gains or losses on sale of assets, restructuring expenses and other material transactions of either non-recurring nature or special in nature compared to ordinary operational income or expenses