



Proud ownership

Aker ASA

Fourth-quarter and preliminary annual results 2017

19 February 2018 | Fornebu

Highlights | Fourth quarter 2017

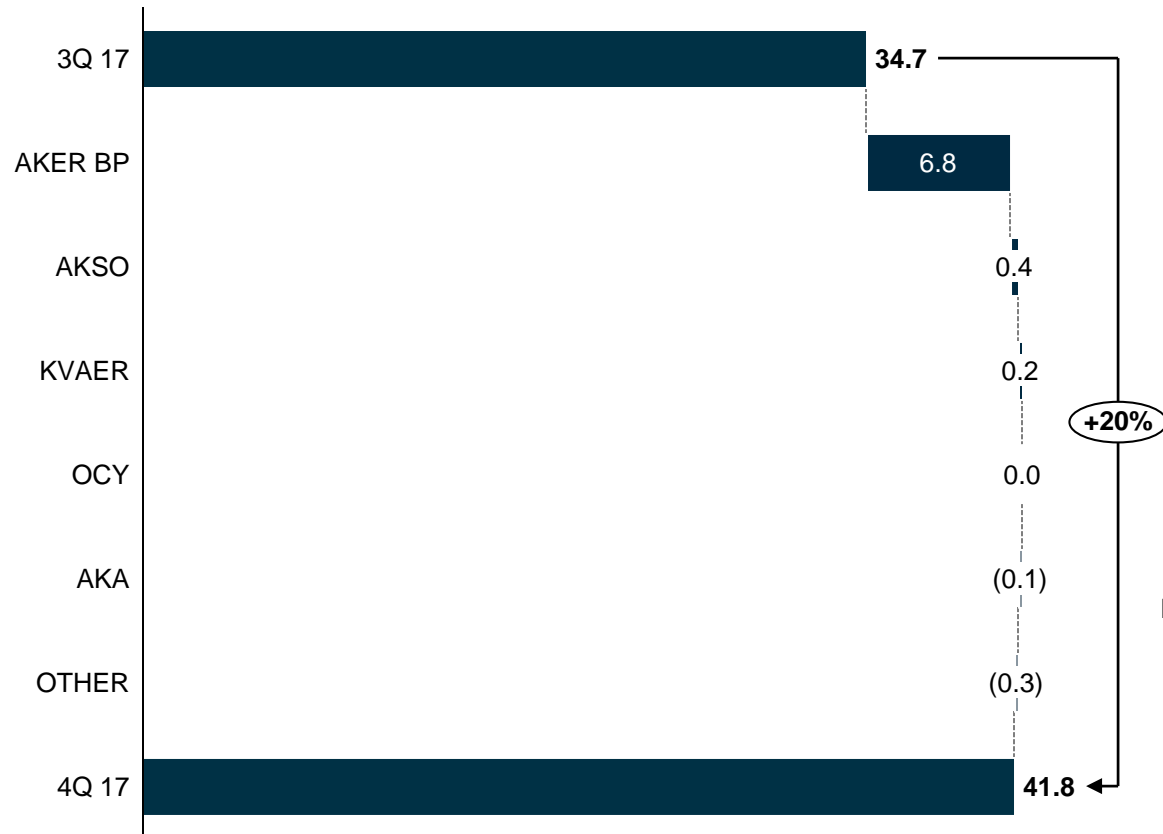
- **Net asset value:** up 20.4% to NOK 41.8 billion (NOK 34.7 billion)
- **Return:** Aker share up 23.2% to NOK 403 vs. OSEBX up 4.0%
- **Cash and liquid fund inv.:** NOK 1.7 billion, slightly up from third quarter. Liquidity reserve of NOK 4.0 billion when including undrawn credit facilities
- **Dividend:** NOK 18 per share cash dividend proposed (4.5% yield and 3.2% of NAV)
- **Aker transactions:**
 - i. **Aker BP:** Aker invested NOK 1.6 billion in the company's equity issue
 - ii. **Norske Skog:** Aker and Oceanwood to participate jointly in the restructuring
- **Portfolio transactions:**
 - i. **Aker BP:** Completed USD 2.0 billion acquisition of Hess Norway
 - ii. **Akastor:** MoU with Mitsui for sale of 50% of the shares in AKOFS Offshore
 - iii. **Ocean Yield:** USD 130 million investment in three suezmax tankers
- **Subsequent events:**
 - i. **Aker:** Successful placement of a new NOK 1.5 billion unsecured bond
 - ii. **Aker:** Agreement to acquire Hess Ghana by Aker Energy (50-50 JV between Aker and TRG)
 - iii. **Aker BP:** Dividends in 2018 raised to USD 450 million, with annual step-ups
 - iv. **Ocean Yield:** USD 333 million investment in dry bulk and crude tanker vessels





Aker's NAV up 20.4% in fourth quarter and 21.7% for the full year 2017

Net asset value change in 4Q 2017
NOK billion



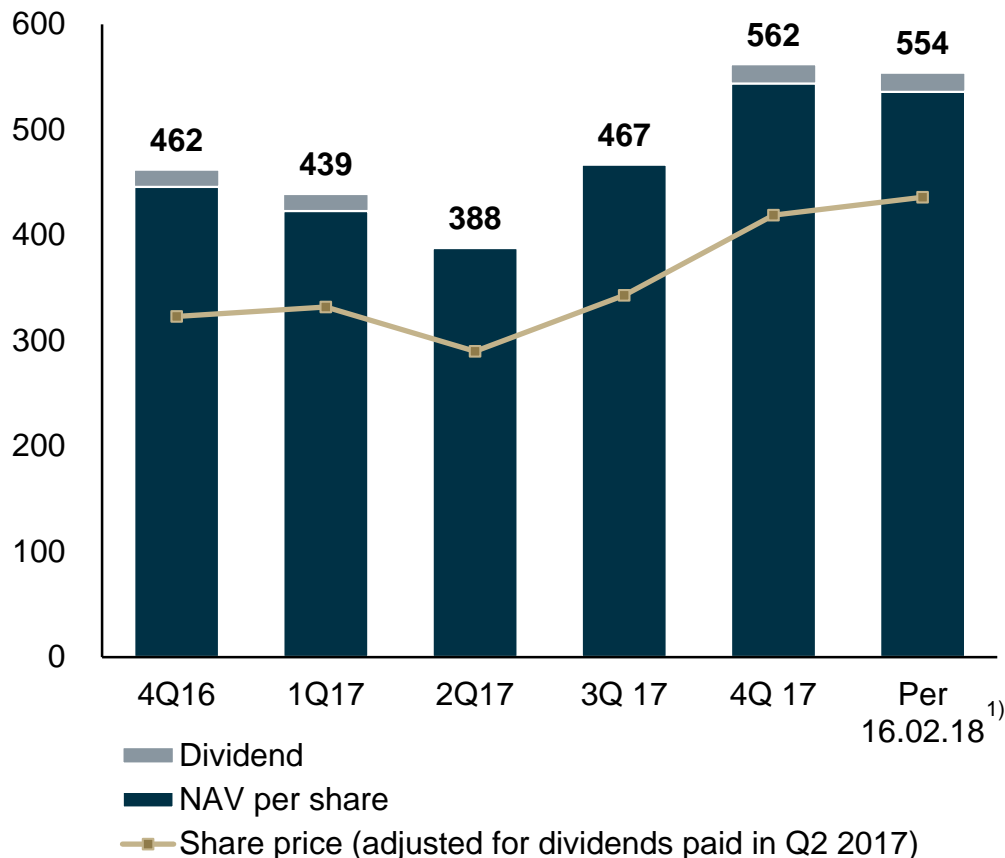
Net asset value change in 2017
NOK billion



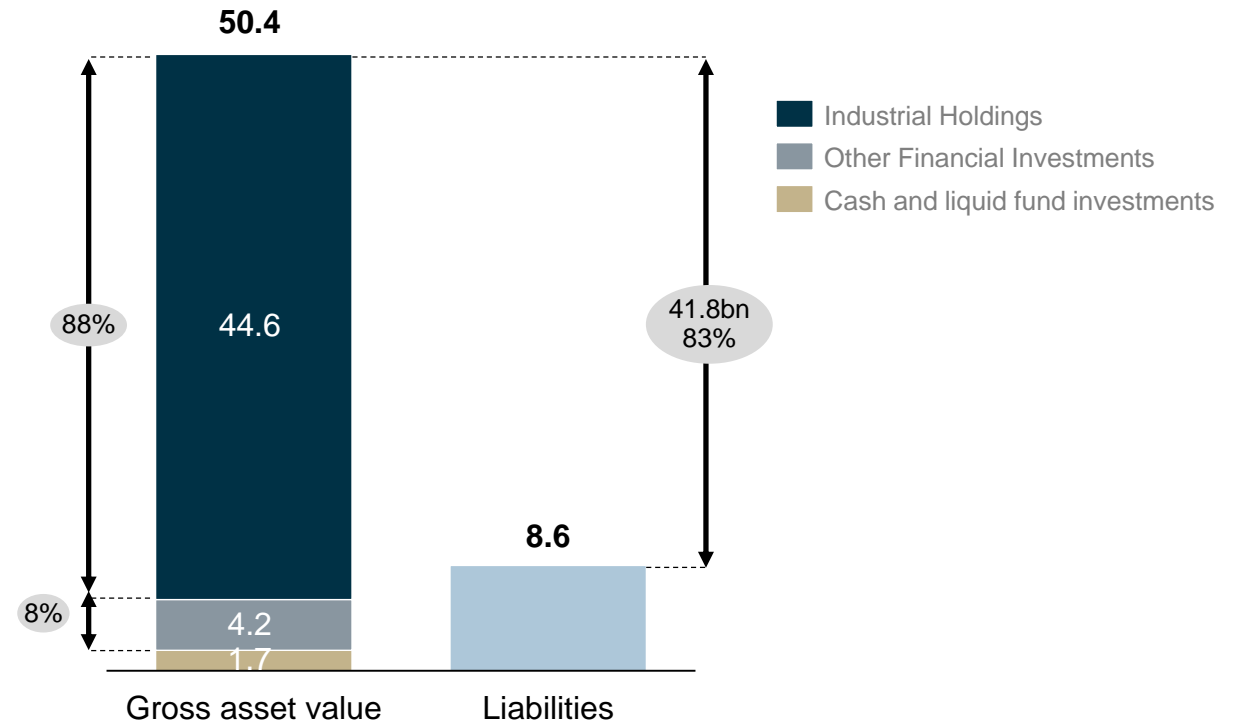
NAV stood at NOK 41.8bn in fourth quarter. Value adjusted equity ratio of 83%



NAV per share vs. share price
NOK per share



Net asset value composition
NOK billion



1) Based on closing prices of Aker's listed holdings as per 16 February 2018, remaining assets and liabilities at reported book values per 31.12.17. Excluding cash movements in the first quarter

E&P exposure up due to favourable share price development of Aker BP and Aker's NOK 1.6bn investment









Portfolio composition

NOK billion, as per 4Q 2017



Listed investments
Unlisted investments

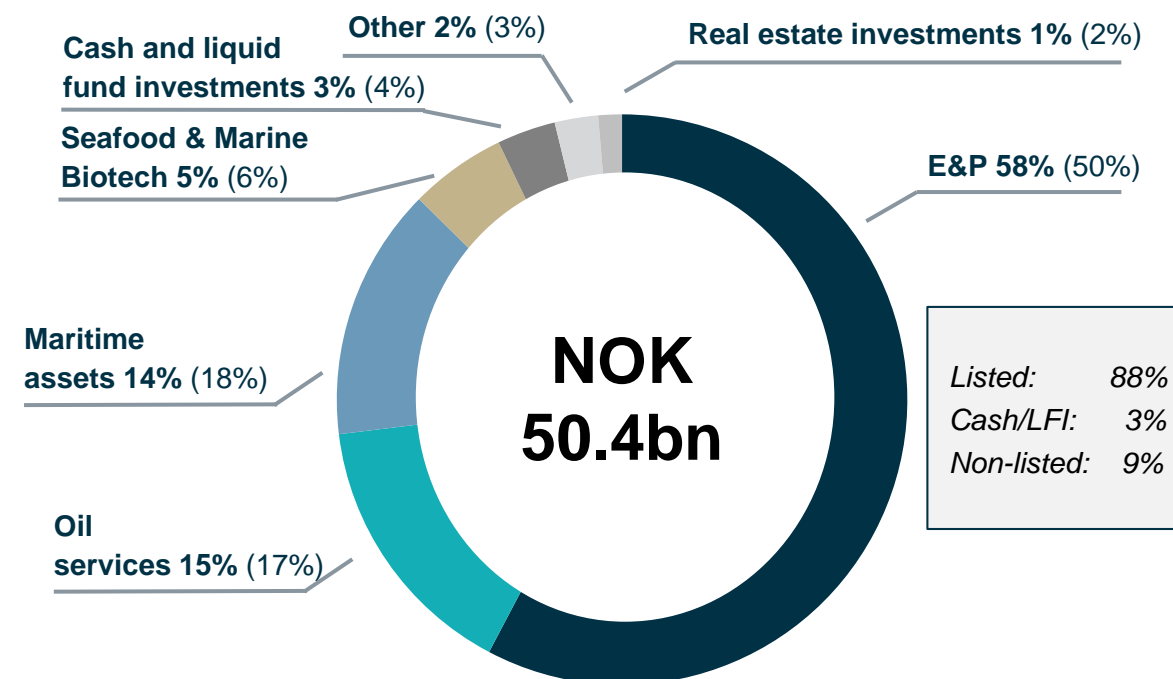
Industrial Holdings				Financial Investments		
 AkerBP	Aker BP	40.0%	29.1	1.2	Cash	
 Aker Solutions ¹⁾	Aker Solutions ¹⁾	34.8%	4.4	0.4	Liquid fund investments	
AKASTOR 	Akastor ¹⁾	36.7%	1.6	1.2	Listed financial investments	
 KVERNER	Kvaerner ¹⁾	28.7%	1.2	0.7	Real Estate Investments ²⁾	
 OCEAN YIELD	Ocean Yield	66.2%	6.8	2.3	Other financial investments ²⁾	
 Aker BioMarine ²⁾	Aker BioMarine ²⁾	100.0%	1.4			
Gross asset value			44.6	5.8		
Net asset value			41.8			

1) Owned partly through Aker Kvaerner Holding, in which Aker has a 70% ownership interest. Additionally, Aker has a direct ownership interest in Aker Solutions and Akastor

2) Reflected at book value

Gross asset value distribution

Per 4Q 2017 (3Q 2017)

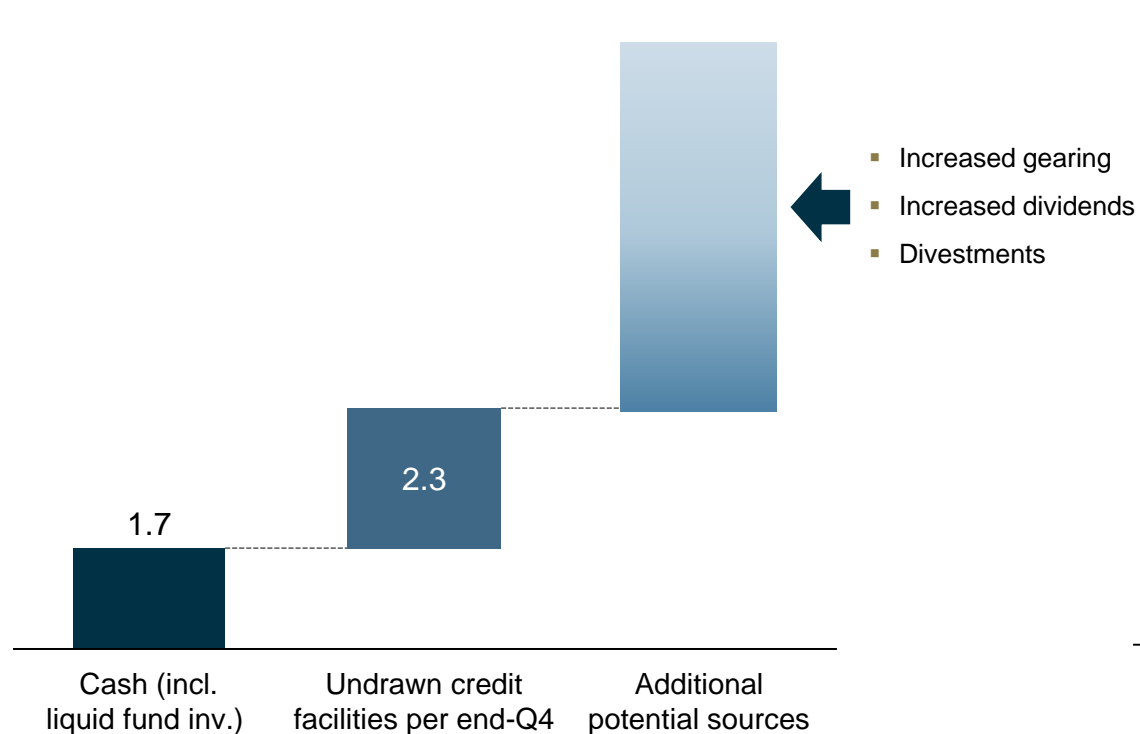


NOK 4.0 billion in liquidity reserves and growing upstream cash generation



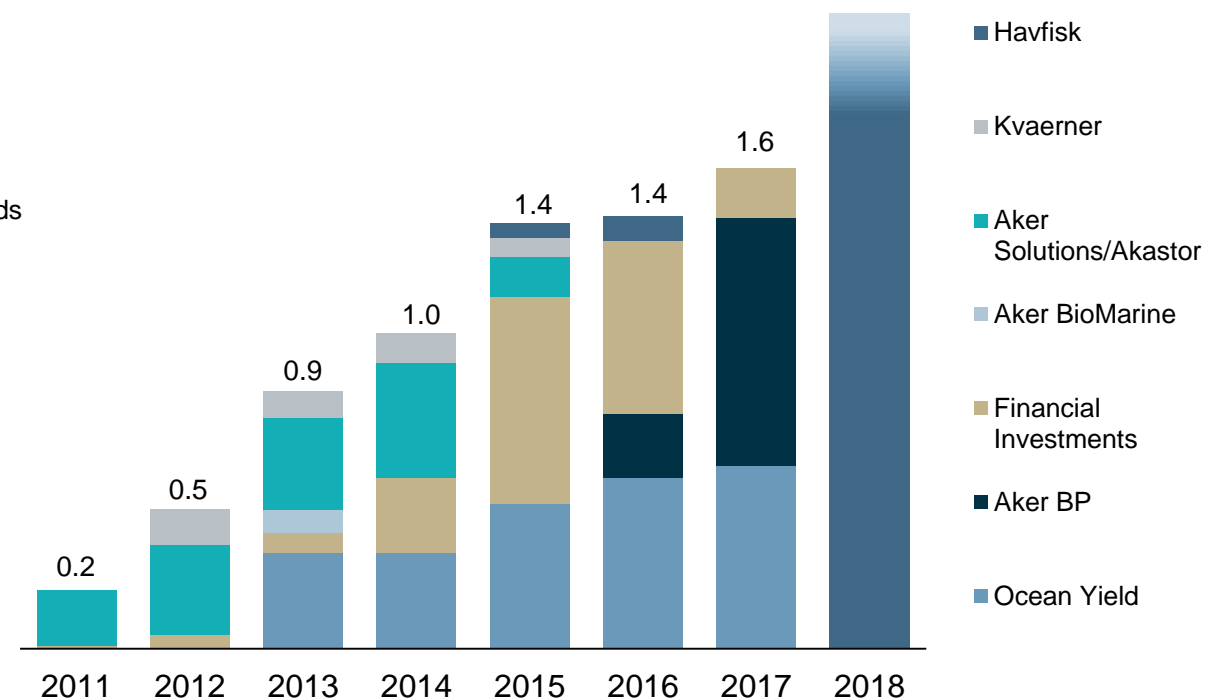
Investment capacity potential

NOK billion

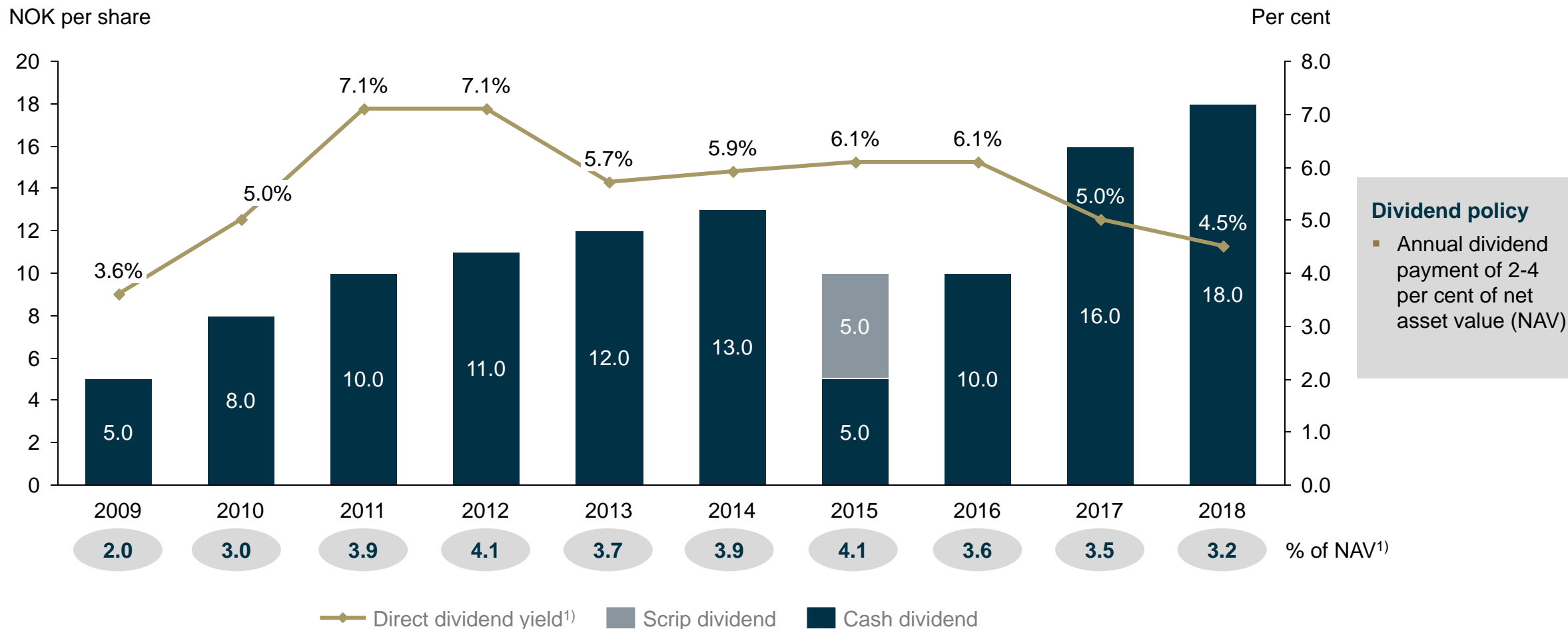


Upstream dividend

NOK billion



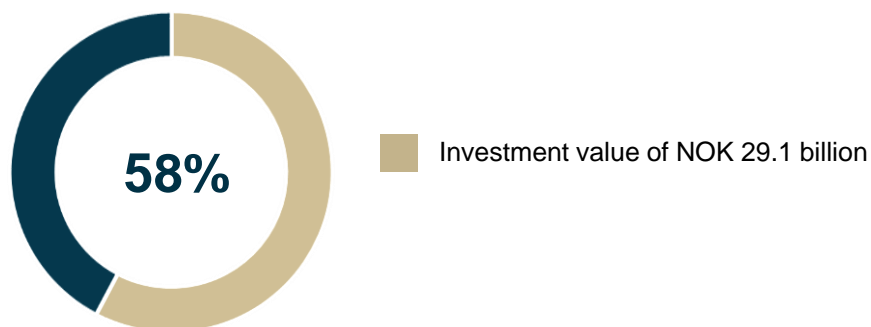
NOK 18 per share in cash dividend proposed (3.2% of NAV)



¹⁾ As per end of preceding year

% of gross asset value

(4Q 2017)



Aker's ownership agenda

- Growth; organic (greenfield projects, IOR and exploration) and through M&A
- Dividend growth
- Operational excellence and efficiency improvements through new business models and technologies, including digitalisation



Aker's investment

NOK million

Value as per 30.09.17	20 805
Net investments	1 634
Value change in 4Q	6 848
Received dividends	(203)
Value as per 31.12.17	29 083

Key figures

USD million

	4Q 16	4Q 17	2016	2017
Revenues	656	726	1 364	2 563
EBITDAX	529	565	1 115	2 012

Aker Solutions

Global oil services company providing services, technologies, and product solutions within subsea and field design

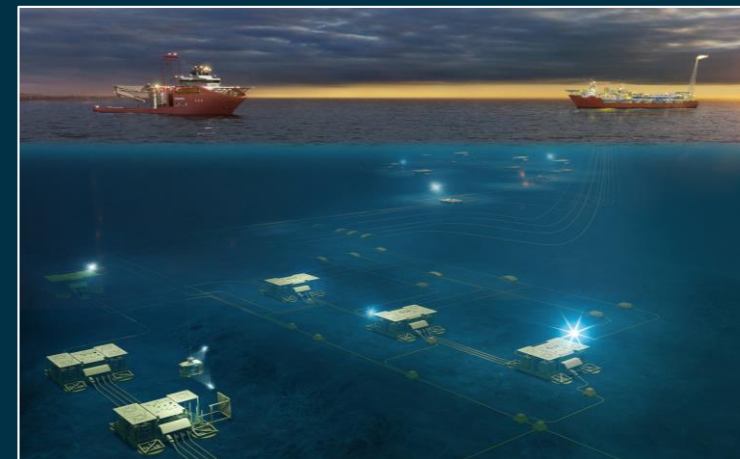
% of gross asset value

(4Q 2017)



Aker's ownership agenda

- Increase competitiveness, reach cost-efficiency target of 50 per cent by 2021
- Win new contracts
- Partnerships, alliances and M&A



Aker's investment

NOK million

Value as per 30.09.17	3 985
Value change in 4Q	383
Value as per 31.12.17	4 368

Key figures

NOK million

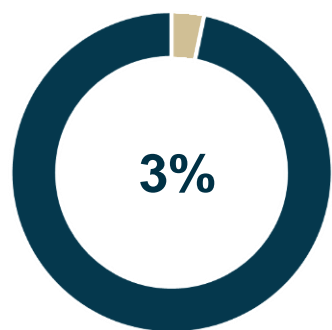
	4Q 16	4Q 17	2016	2017
Revenues	6 138	6 444	25 557	22 461
EBITDA	380	458	1 929	1 519
Backlog			31 188	34 581

Akastor

Oilfield services investment company with a flexible mandate for long-term value creation

% of gross asset value

(4Q 2017)



Investment value of NOK 1.6 billion

Aker's ownership agenda

- Operational excellence, cost reductions
- Win new contracts
- Transactions



Aker's investment

NOK million

Value as per 30.09.17	1 750
Value change in 4Q	(101)
Value as per 31.12.17	1 649

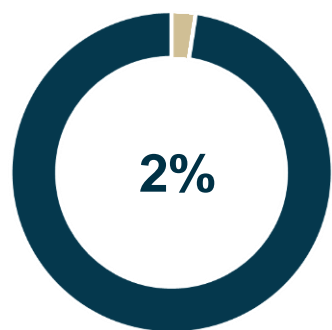
Key figures

NOK million

	4Q 16	4Q 17	2016	2017
Revenues	1 288	1 098	4 975	4 348
EBITDA	193	167	91	293
Backlog			7 624	6 865

% of gross asset value

(4Q 2017)



Investment value of NOK 1.2 billion

Aker's ownership agenda

- Enhance competitiveness through operational excellence and cost reductions
- Win new contracts
- Maintain strong balance sheet



Aker's investment

NOK million

Value as per 30.09.17	989
Value change in 4Q	232
Value as per 31.12.17	1 220

Key figures

NOK million

	4Q 16	4Q 17	2016	2017
Revenues	1 834	1 797	7 896	6 536
EBITDA	229	227	629	799
Backlog			6 459	8 077

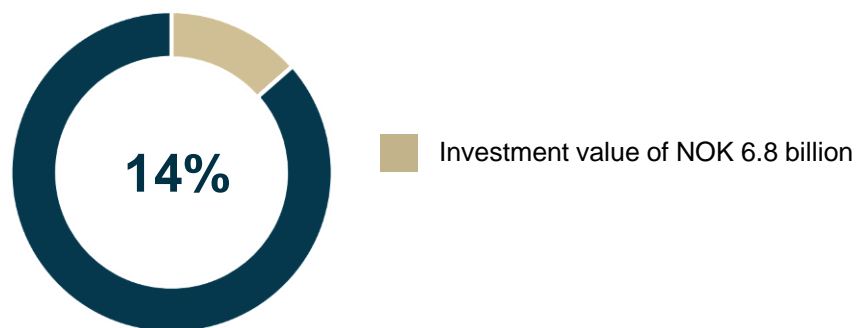
Industrial Holdings

Ocean Yield

A maritime assets company with focus on long-term contracts

% of gross asset value

(4Q 2017)



Aker's ownership agenda

- Growth by new investments and M&A
- Further diversify portfolio, both counterparty and segment-wise
- Optimise capital structure and reduce cost of capital
- Manage and mitigate counterparty risk



Aker's investment

NOK million

Value as per 30.09.17	7 024
Value change in 4Q	(45)
Received dividends	(152)
Value as per 31.12.17	6 828

Key figures

USD million

	4Q 16	4Q 17	2016	2017
Revenues	82	89	294	339
EBITDA	74	80	265	306
EBITDA backlog			3 100	3 000

% of gross asset value

(4Q 2017)



Aker's ownership agenda

- Operational excellence and improve profitability
- Increase sales by entering new products, channels and geographies
- Extract synergies from recent transactions
- New vessel and other investments to fast-track growth



Aker's investment

NOK million

Value as per 30.09.17 (book value)	1 411
Value change in 4Q	-
Value as per 31.12.17 (book value)	1 411

Key figures

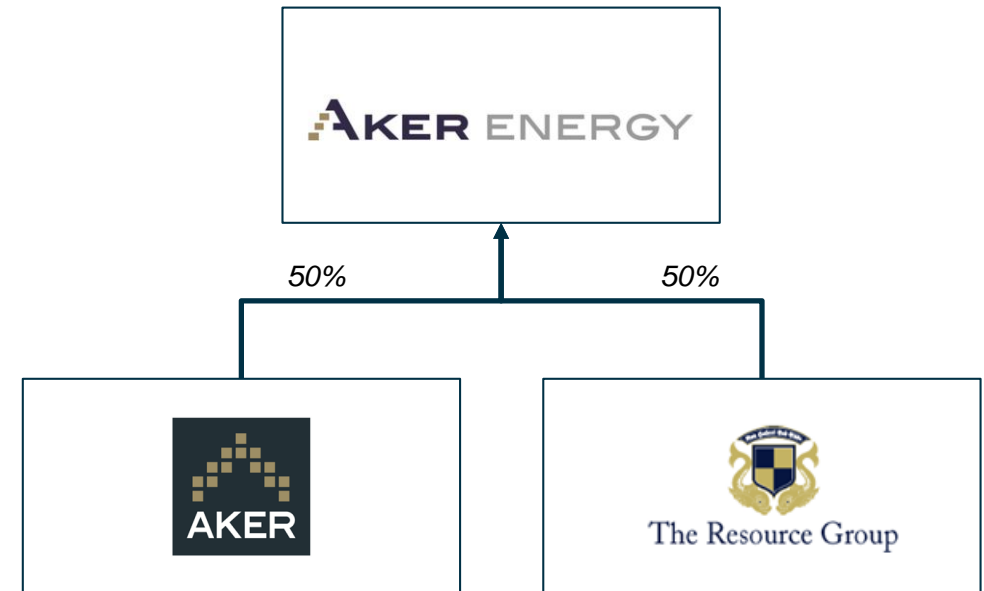
USD million

	4Q 16	4Q 17	2016	2017
Revenues	32	34	117	126
EBITDA	5	0.5	36	17

Aker to explore E&P opportunities in Ghana

Overview

- Aker Energy, a company owned 50-50 by Aker and TRG, has entered into an agreement to acquire Hess Ghana Exploration Limited (“Hess Ghana”)
- Hess Ghana holds a 50% participating interest in the Deepwater Tano Cape Three Points block. Multiple discoveries are defined in the block.
- Cash consideration is USD 25 million payable on closing and USD 75 million subject to approval of a Plan for Development and Operation (“PDO”)
- TRG has been involved in Ghana since 2014 and holds an indirect interest in the neighbouring South Deepwater Tano block through the company AGM
- Aker Energy inspired by the Aker Group’s achievements on Norwegian Continental Shelf
- A PDO is expected to be submitted in 2018

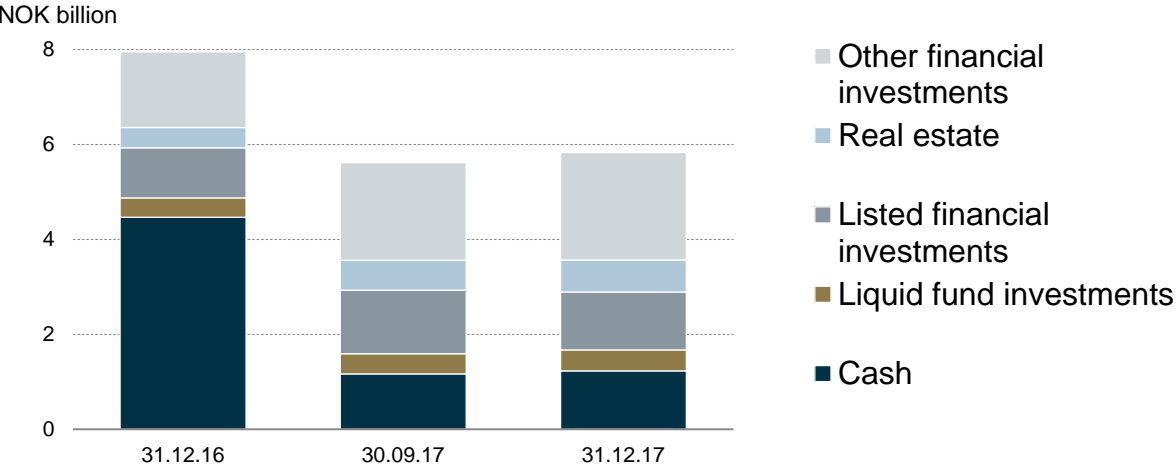
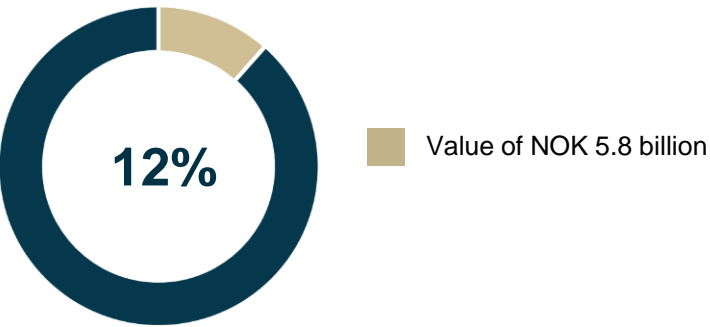


Aker **Financial Investments**

Financial Investments Overview



% of gross asset value
(31.12.2017)

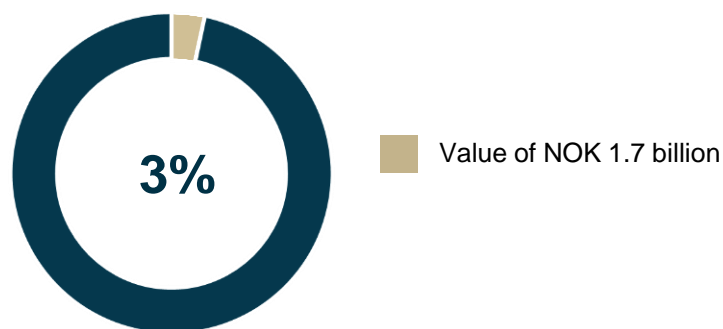


Cash and Liquid fund investments



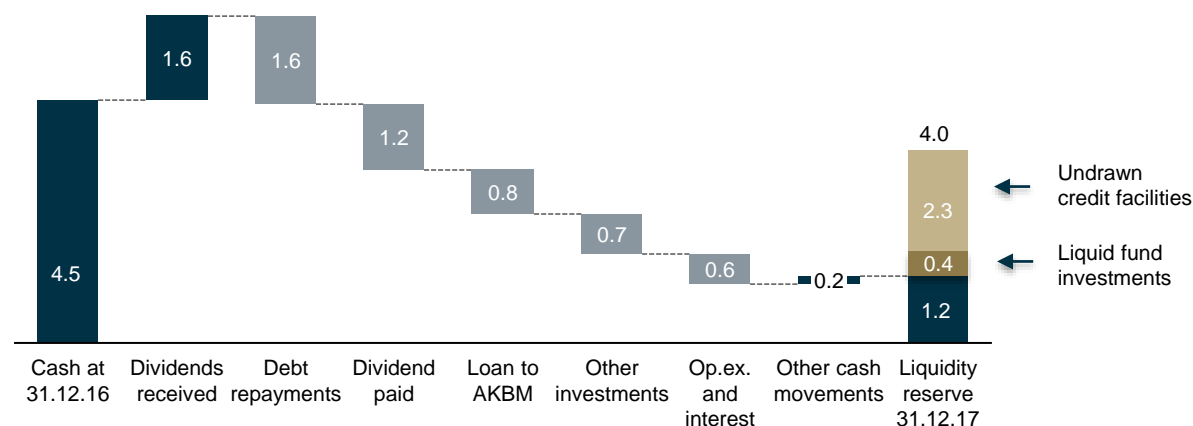
% of gross asset value

(31.12.2017)



- Cash remained at NOK 1.2 billion:
 - + NOK 408 million in dividends received
 - + NOK 1 649 million in new debt raised
 - NOK 1 634 million in investment in Aker BP
 - NOK 106 million loan issued to Aker BioMarine
 - NOK 75 million in misc. other investments
 - NOK 127 million in operating expenses and net interest paid
 - NOK 50 million in net other cash movements
- Liquid fund investments at NOK 442 million
- Total liquidity reserve of NOK 4.0 billion, including undrawn credit facilities

Total cash movements in 2017 and liquidity reserve at 31.12.2017
NOK billion

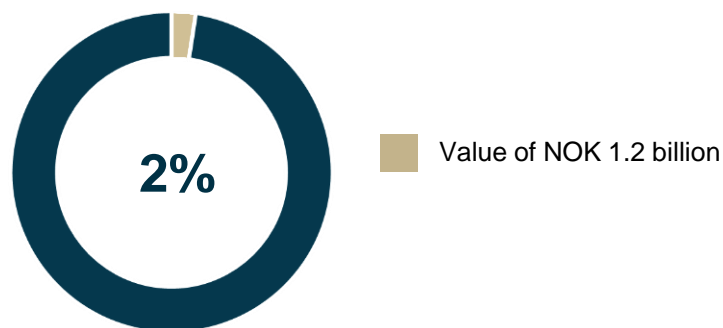


Listed financial investments



% of gross asset value

(31.12.2017)



- AMSC exposure increased by NOK 75 million – partly due to TRS rollover
- Dividends received of NOK 20 million
- Value of Solstad Farstad decreased by NOK 50 million
- Value of Philly Shipyard decreased by NOK 152 million



Aker's investment

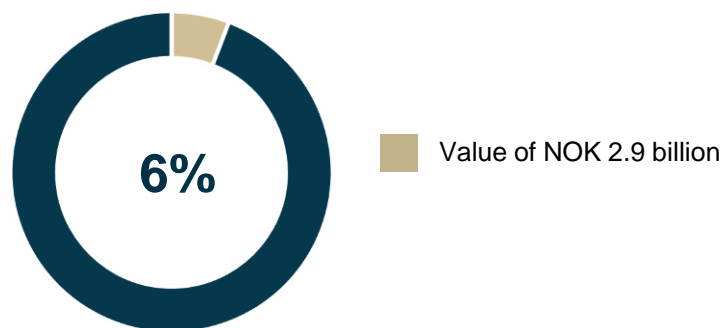
<i>NOK million</i>	4Q 16	3Q 17	4Q 17
Philly Shipyard	447	644	492
AMSC (incl. TRS)	295	270	345
Cxense	66	21	30
Solstad Farstad	247	403	353
Total value	1 055	1 338	1 220

Real estate and other financial investments

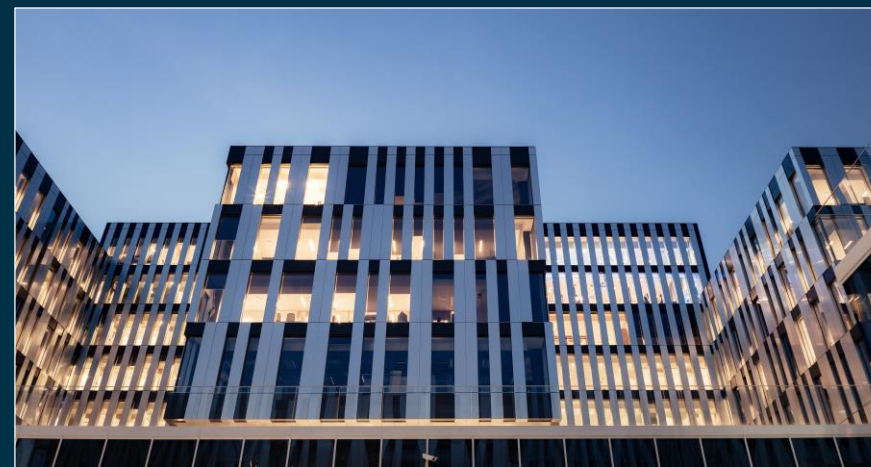


% of gross asset value

(31.12.2017)



- Increased USD loan to Aker BioMarine equal to NOK 106 million
- Fornebuporten investment in residential projects, partly financed by equity from Aker



Aker's investment

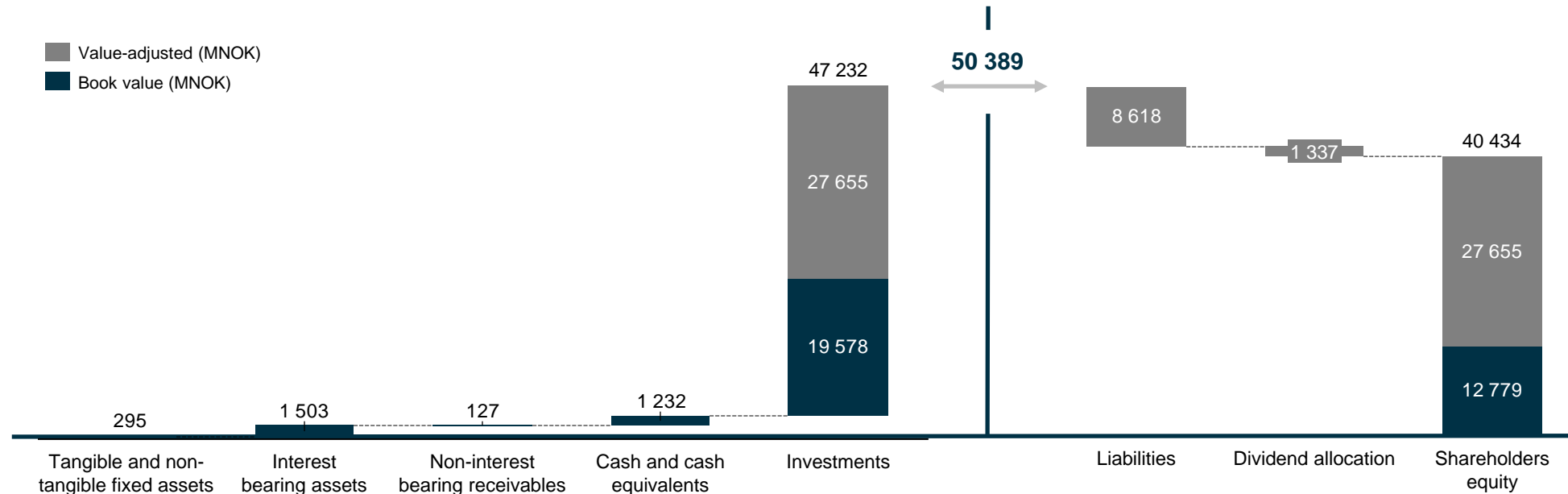
<i>NOK million</i>	4Q 16	3Q 17	4Q 17
Real estate	426	629	674
Other financial investments	1 594	2 058	2 261
Total value	2 020	2 687	2 934

Aker **Financial Statements**

Aker ASA and holding companies

Balance sheet at 31.12.2017

(after dividend allocation of NOK 18 per share)



Total Assets

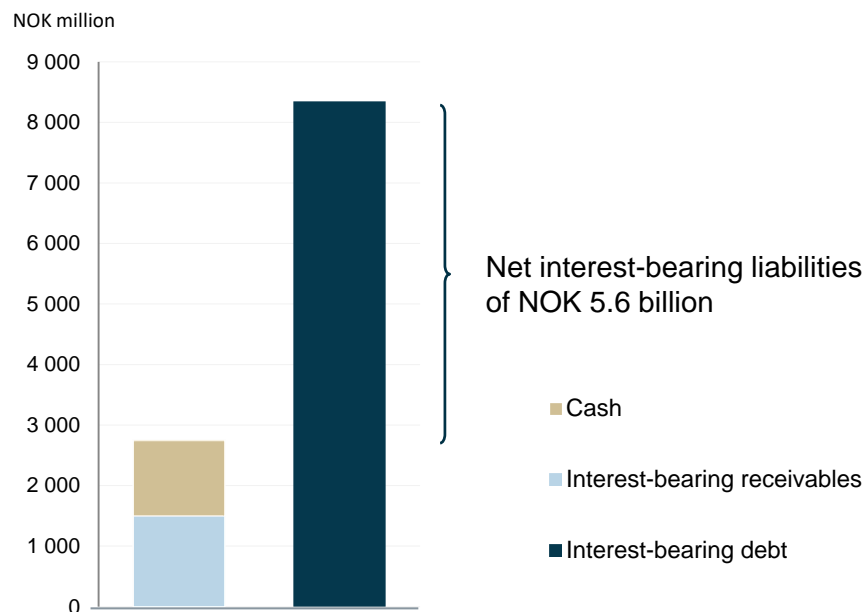
Total equity and liabilities

Main changes in fourth-quarter 2017

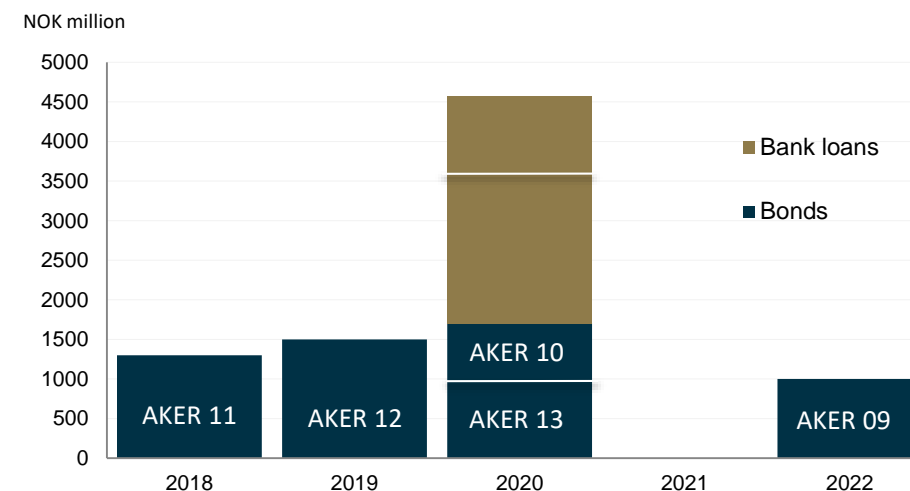
- Cash unchanged at 1.2 billion.
- Increase in fair value of investments of NOK 6.8 billion, mainly from Aker BP fair value increase.
- Book value of investments increased mainly from NOK 1.6 billion participation in Aker BP equity issue. Bank debt increased by USD 200 million to finance the investment.
- Dividend allocation of NOK 18 per share, NOK 1 337 million in total.

	Book value	Value-adjusted
Equity (MNOK)	12 779	40 434
Equity ratio	56.2%	80.2%
Equity per share	NOK 172	NOK 544

Interest-bearing items as of 31.12.2017



For details of interest-bearing items and loan guarantees, see: <https://www.akerasa.com/Investor/Treasury>



Average debt maturity is 2.4 years

Financial Covenants	Limit	Status at 31.12.2017
i Total Debt/Equity - Aker ASA (parent only)	< 80%	35%
ii Group Loans to NAV or Group Loans	< 50% < NOK 10 bn	2.7% NOK 1.1 bn

Income statement



<i>Amounts in NOK million</i>	3Q 2017	4Q 2017	Year 2016	Year 2017
Sales gains	-	-	1 906	-
Operating expenses	(51)	(76)	(198)*	(244)
EBITDA	(51)	(76)	1 708	(244)
Depreciation and impairment	(4)	(4)	(32)	(14)
Value change	(38)	7	(8)	(289)
Net other financial items	321	365	950	1 380
Profit before tax	229	294	2 617	833

*) Included a one-off reduction in pension liabilities of approximately NOK 30 million.



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