

## Aker ASA

First-quarter results 2015

Oslo | 13 May 2015



## **Highlights | First-quarter 2015**

- Net asset value: NOK 19.1 billion in 1Q 2015 vs. NOK 17.7 billion in 4Q 2014, representing a 8.1% increase in the quarter
- Cash and liquid fund investments: NOK 3.2 billion in 1Q 2015, on par with prior quarter
- Return: Aker share increased 7.3% to NOK 176.50, in line with OSEBX
- Dividend: Aker's AGM approved distribution of NOK 10 per-share ordinary dividend for 2014, of which half with optional settlement in new Aker shares. Subscription price set at NOK 156.58 per share

#### Portfolio events:

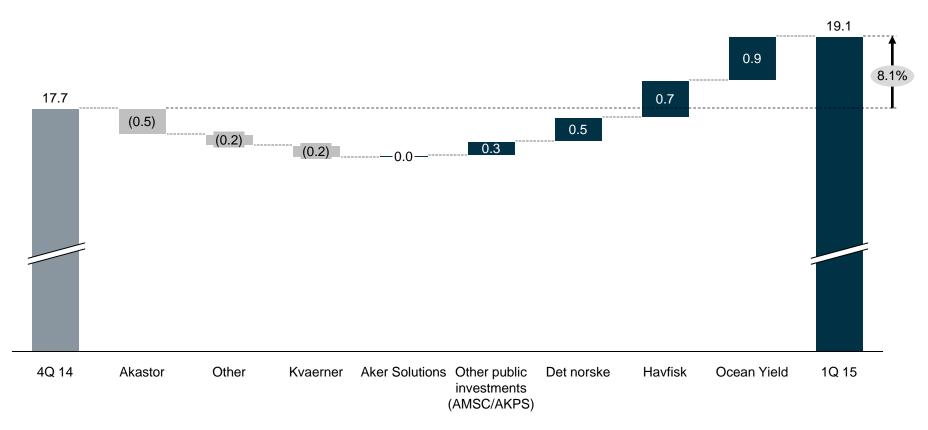
- Det norske submitted the PDO for the Johan Sverdrup field, ownership to be concluded by the MPE
- Havfisk won the appeal in the lawsuit brought by Glitnir

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## NAV increased by 8.1% in 1Q 2015

#### Net asset value change in the period

**NOK** billion



Note: Changes include the effect of dividend received



## Share price increased 7% and strong balance sheet

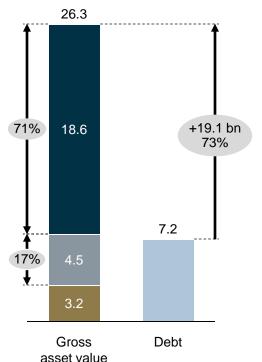
#### Net asset value

NOK per share



#### Net asset value

NOK billion<sup>1)</sup>

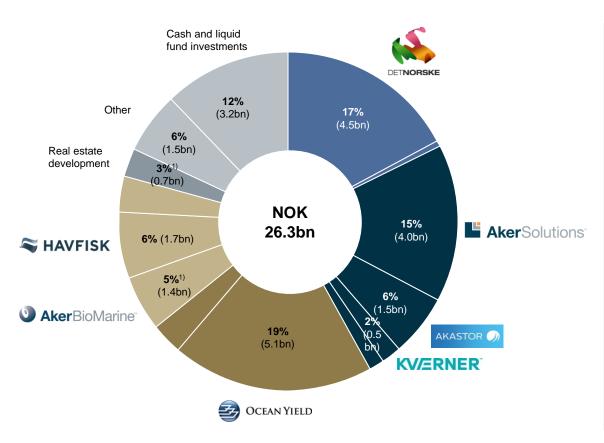


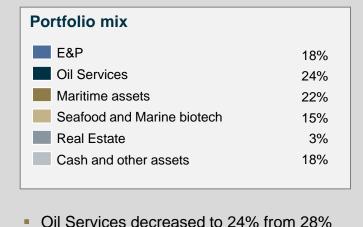
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Other Final	ncial Inv	estmen	ts
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NAV Discount	• •	19.1	

Industrial Holdings

# AKER

## 42% of gross assets related to oil and gas





- Oil Services decreased to 24% from 28% due to share price declines in Akastor and Kvaerner
- Seafood and Marine biotech increased to 15% from 13% due to favourable share price performance in Havfisk

<sup>1)</sup> Privately owned investments, reflected at book value rather than fair market value

## This is Aker

NOK billion, as per 31.03.2015





Listed investments

Unlisted investments

Industrial Holdings			Financial Investments		
P DETNORSKE	Det norske	50.0%	4.5	3.2	Cash and liquid fund investments
Aker Solutions	Aker Solutions <sup>1)</sup>	34.8%	4.0	1.8	Other public investments
AKASTOR )	Akastor <sup>1)</sup>	34.5%	1.5	0.7	Real Estate Dev. (Fornebuporten) <sup>2)</sup>
KV/ERNER <sup>*</sup>	Kvaerner <sup>1)</sup>	28.7%	0.5	2.0	Other financial investments <sup>2,3)</sup>
OCEAN YIELD	Ocean Yield	73.0%	5.1		
Aker BioMarine	Aker BioMarine <sup>2)</sup>	99.0%	1.4		
≈ HAVFISK	Havfisk	73.2%	1.7		
	Gross	asset value	18.6	7.7	
	Net	asset value	19	9.1	

<sup>1)</sup> Owned partly through Aker Kvaerner Holding, in which Aker has a 70% ownership interest. Additionally, Aker also has a direct ownership interest in Aker Solutions and Akastor 2) Reflected at book value

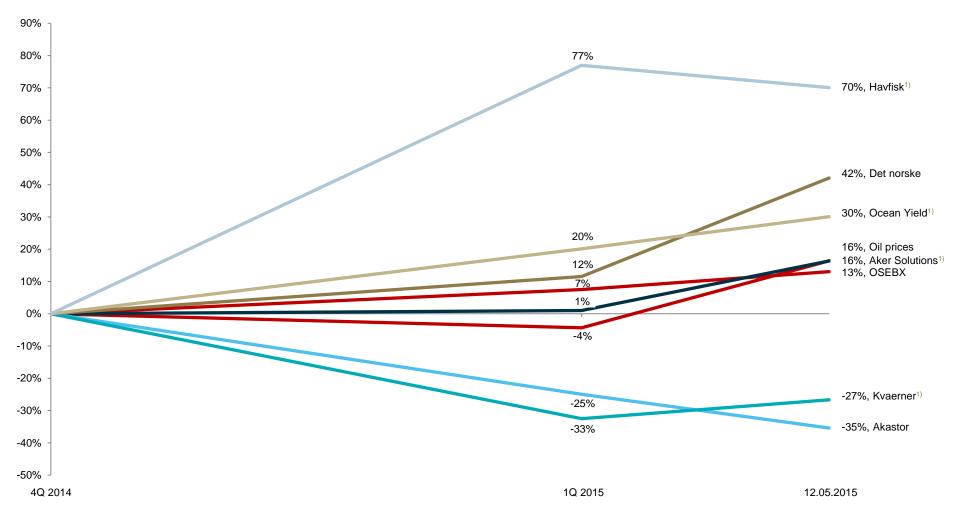
<sup>3)</sup> The value of the unlisted shares in Align and Ocean Harvest is measured based on the valuation principles in "International Private Equity and Venture Capital Valuation Guidelines."



# Aker Industrial Holdings

## **Share price performances**

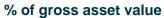


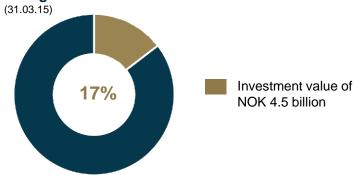


<sup>1)</sup> Share price adjusted for dividend

#### **Det norske**

Exploration & Production company on the Norwegian continental shelf





#### Aker's ownership agenda

- Johan Sverdrup unitisation and project execution
- Secure diversified and robust financing
- Operational and project development excellence





#### Aker's investment

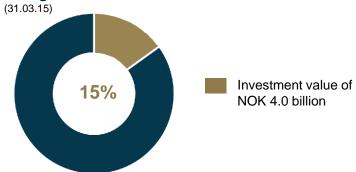
Value as per 31.12.14	4 038
Invested / divested in 1Q	-
Dividend received in 1Q	-
Value change in 1Q	466

Key figures USD million	1Q14	1Q15	2014
Revenues	26	324	464
EBITDAX	18	271	365

#### **Aker Solutions**

Global oil services company providing services, technologies, and product solutions within subsea and field design





#### Aker's ownership agenda

- Operational excellence
- Reduce complexity and costs
- Capacity adjustments
- Capital discipline



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#### Aker's investment<sup>1)</sup>

Value as per 31.12.14	3 929
Invested / divested in 1Q	-
Dividend received in 1Q	-
Value change in 1Q	40

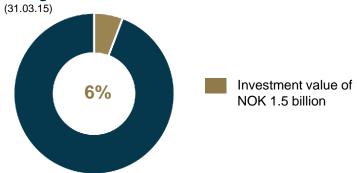
<sup>1)</sup> Investment held through Aker Kvaerner Holding and through 6.4% direct ownership

Key figures NOK million	1Q14	1Q15	2014
Revenues	7 482	8 500	32 971
EBITDA	666	591	2 675
Backlog	39 594	48 320	48 289

### **Akastor**

Oilfield services investment company with a flexible mandate for long-term value creation





#### Aker's ownership agenda

- Portfolio allocation
- Reduce cost and capacity adjustments
- Capital discipline



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#### Aker's investment1)

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Value as per 31.12.14	2 043
Invested / divested in 1Q	-
Dividend received in 1Q	-
Value change in 1Q	(510)

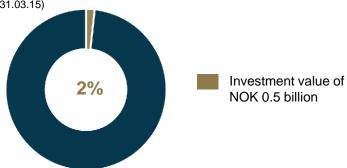
<sup>1)</sup> Investment held through Aker Kvaerner Holding and through 6.3% direct ownership

Key figures NOK million	1Q14	1Q15	2014
Revenues	4 997	4 546	21 432
EBITDA	391	177	1 380
Backlog	16 025	19 998	21 555

#### **Kvaerner**

Specialised oil and gas-related EPC company





#### Aker's ownership agenda

- Review delivery model and enhance competitiveness
- Execution of order backlog
- Explore strategic options



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#### Aker's investment<sup>1)</sup>

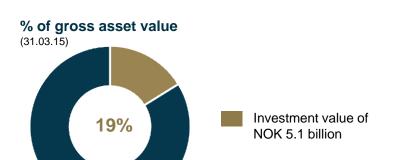
Value as per 31.12.14	687
Invested / divested in 1Q	-
Dividend received in 1Q	-
Value change in 1Q	(223)

<sup>1)</sup> Investment held through Aker Kvaerner Holding

Key figures	1Q14	1Q15	2014
Revenues	3 489	3 525	13 945
EBITDA	170	101	828
Backlog	19 696	15 840	16 451

#### **Ocean Yield**

A maritime assets company with focus on long-term contracts



#### Aker's ownership agenda

- Expand and diversify portfolio
- Solid counterparties
- Drive down cost of capital
- Predictable and growing cash dividends





#### Aker's investment

NOK million

Value as per 31.12.14	4 323
Invested / divested in 1Q	-
Dividend received in 1Q	(113)
Value change in 1Q	875

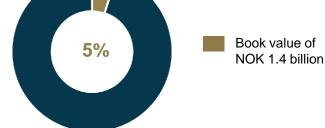
Key figures USD million	1Q14	1Q15	2014
Revenues	60	63	249
EBITDA	53	55	217
EBITDA backlog <sup>1)</sup>	2 082	2 659	2 248

1) 1Q 2015 figure adjusted for the transaction with Navig8 Chemical Tankers announced 1 April 2015 AKER ASA | First-quarter results 2015

## **Aker BioMarine**

Integrated biotech company – specialised in krill harvesting and processing





#### Aker's ownership agenda

- Build and expand the market for krill-derived products, ingredients and applications
- Operational excellence
- Explore options to further reveal underlying values and render investment more liquid





#### Aker's investment

Book value as per 31.12.14	1 398
Invested / divested in 1Q	-
Dividend received in 1Q	-
Value change in 1Q	-

Key figures USD million	1Q14	1Q15	2014
Revenues	23	21	112
EBITDA	7	8	5

## **Havfisk**

Leading whitefish harvesting company



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# % of gross asset value (31.03.15) Investment value of NOK 1.7 billion

#### Aker's ownership agenda

- Operational excellence and improved profitability
- Optimise vessel and quota portfolio
- Introduce dividend payments



#### Aker's investment

Value as per 31.12.14	942
Invested / divested in 1Q	-
Dividend received in 1Q	-
Value change in 1Q	725

Key figures NOK million	1Q14	1Q15	2014
Revenues	214	247	1 049
EBITDA	68	90	299



## Aker

## **Financial Investments**

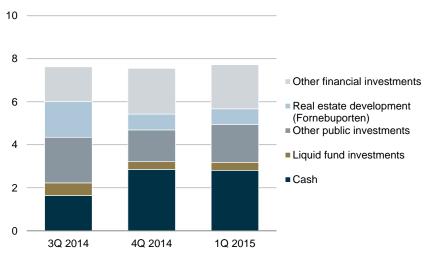
#### **Overview**



# % of gross asset value (31.03.15) Value of NOK 7.7 billion

#### **Financial Investments**



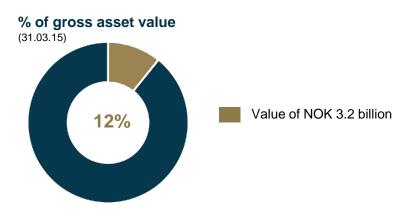


#### **Key events 1Q:**

- Cash remained stable at NOK 2.8 billion (NOK 3.2 billion incl. liquid fund inv.)
- Total value up by NOK 170 million in the quarter

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## **Cash and Liquid fund investments**





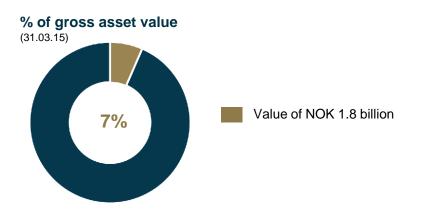
- Cash remained stable at NOK 2.8 billion:
  - + NOK 113 million in dividend from OCY
  - NOK 153 million in operating expenses and net interest costs
- Underlying value increase of liquid fund investments of NOK 9 million to NOK 370 million in 1Q





#### **Public financial investments**





#### **Key events 1Q**

- The value of public financial investments increased by NOK 277 million, due to a value increase in Aker Philadelphia Shipyard
- Process to evaluate strategic alternatives for the two US Jones Act companies ongoing with the aim to maximise shareholder value



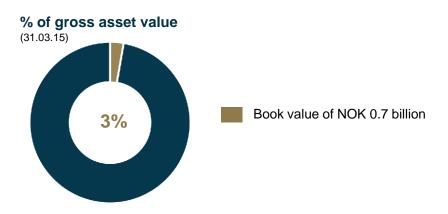
Key figures NOK million	3Q 14	4Q14	1Q15
AKPS	1 122	711	1 057
AMSC (incl. TRS) <sup>1)</sup>	1 000	765	696
Other	-	-	-
Total value	2 122	1 476	1 753

<sup>1)</sup> Includes security deposits in escrow accounts related to TRS agreements



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## Real estate development (Fornebuporten)





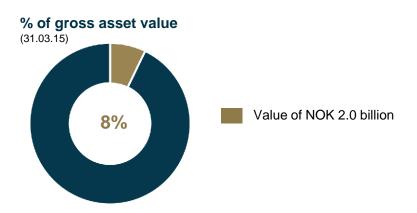
- Construction of office buildings at Fornebuporten progressing as planned
- Approximately 90% of retail and office space leased out
- Favourable development in the commercial real estate market





#### Other financial investments





#### **Key events 1Q**

- Other financial investments decreased by NOK 0.1 billion to NOK 2.0 billion in 1Q, mainly due to a write-down of the Setanta Energy receivable
- Largest contributors are Align, Navigator Marine,
   Trygg Pharma, Setanta Energy, Ocean Harvest and intangible, fixed and non-interest-bearing assets
- Aim to gradually reduce exposure through exits / monetisations



Key figures NOK million	3Q 14	4Q14	1Q15
Other financial investments	1 608	2 123	2 049



## Aker

## **Financial Statements**

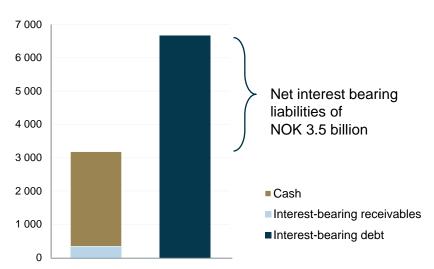
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## **Balance sheet**

Amounts in NOK million	31.12.2014	31.03.2015
Intangible, fixed, and non-interest-bearing assets	262	267
Interest-bearing fixed assets	285	182
Investments	14 742	15 128
Non-interest-bearing short-term receivables	19	22
Interest-bearing short-term receivables	133	170
Cash	2 857	2 816
Total assets	18 299	18 585
Equity	10 341	10 621
Non-interest-bearing debt	1 257	1 290
Interest-bearing debt, internal	5	-
Interest-bearing debt, external	6 696	6 673
Equity and liabilities	18 299	18 585
Net interest bearing debt(-)/receivables(+)	(3 426)	(3 506)
Equity ratio	57%	57%
Equity per share	142.9	146.8

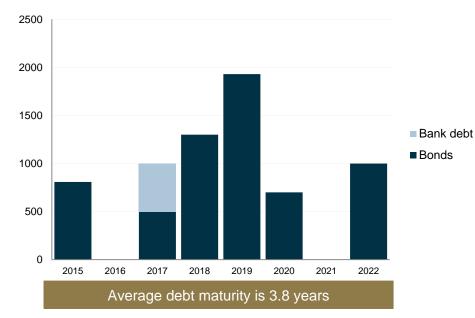
# AKER

## Interest bearing items and loan guarantees



Interest bearing debt	NOK mill	Maturity
Bond AKER 05	808	2015
Bond AKER 08	500	2017
Bond AKER 11	1300	2018
Bond AKER 07	500	2019
Bond AKER 12	1 405	2019
Bond AKER 10	700	2020
Bond AKER 09	1 000	2022
Bank debt	500	2017
Internal debt and other	(39)	
Total	6 673	

Loan guarantees	4Q 14	1Q 15
Aker BioMarine	305	305
Fornebuporten loan facility	150	150
Other	3	3
Total external	458	458



Financial Covenants	Limit	Status per 31.03.2015
i Total Debt/Equity <sup>1)</sup>	< 80%	62%
ii Group Loans to NAV or Group Loans	< 50% < NOK 10 bn	4.2% NOK 0.8 bn

Covenant applies to Aker ASA (parent only). Reference is made to loan agreements for details.

## **Income statement**



Amounts in NOK million	1Q 2014	4Q 2014	1Q 2015	Year 2014
Operating expenses	(58)	(52)	(51)	(223)
EBITDA	(58)	(52)	(51)	(223)
Depreciation	(4)	(4)	(4)	(15)
Non recurring operating items	(37)	38	-	1
Value change	(257)	(1 142)	385	(1 432)
Net other financial items	(48)	(85)	(53)	354
Profit before tax	(403)	(1 246)	277	(1 316)



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