

Q4 2019

Aker ASA Fourth-quarter and preliminary annual results 2019

14 February 2020

# AKER

## **Highlights**

#### Full year 2019:

- Net asset value: Increased NOK 10 billion (23.7% dividend adjusted) to NOK 50.0 billion
- Return: Aker share price increased 22.5%, dividend adjusted, to NOK 543.5 vs. OSEBX up 16.5%
- Liquidity reserve: NOK 6.6 billion, cash amounted to NOK 3.7 billion
- Dividend paid: NOK 22.5 per share cash dividend distributed (equals a total of NOK 1.7 billion)

#### Fourth quarter 2019:

- Net asset value: Increased NOK 6.9 billion (16%) to NOK 50.0 billion
- Return: Aker share up 12% to NOK 543.5

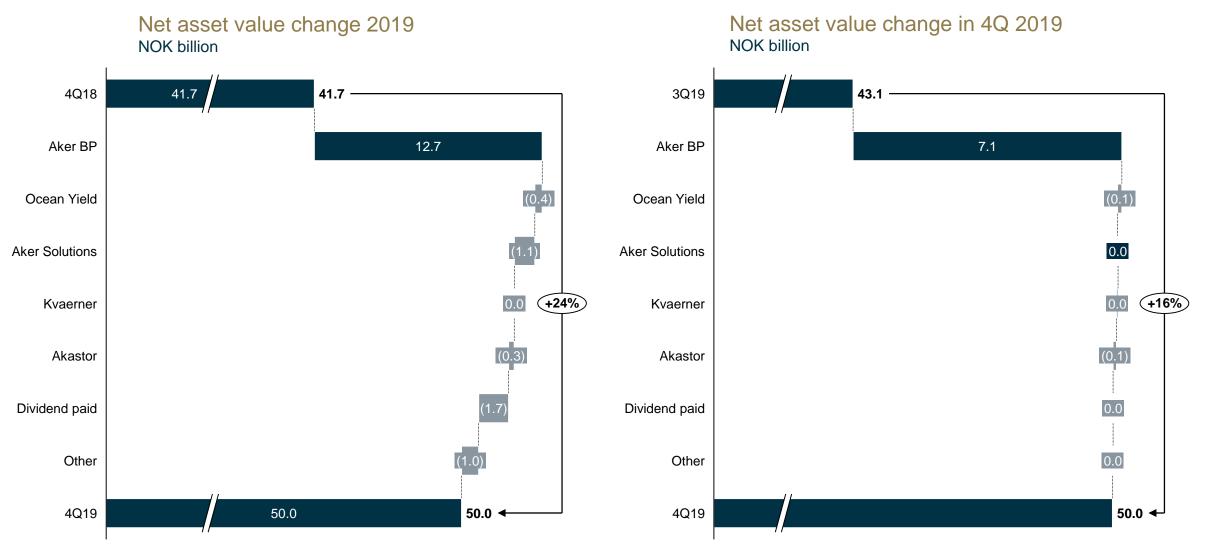
#### **Subsequent events:**

- Dividend for 2019: Aker's Board of Directors proposes a payment of NOK 23.5 per share
- Aker BP: Successfully raised USD 1.5 billion in senior notes with favorable pricing





# 24% return on NAV including paid dividend, 16% return in 4Q

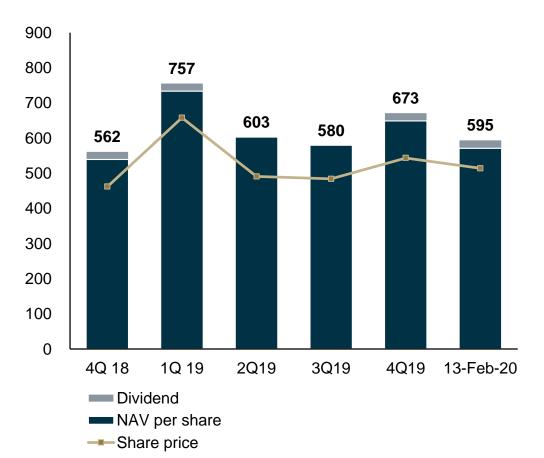


# Share price up 23% in 2019 dividend adjusted - strong balance sheet



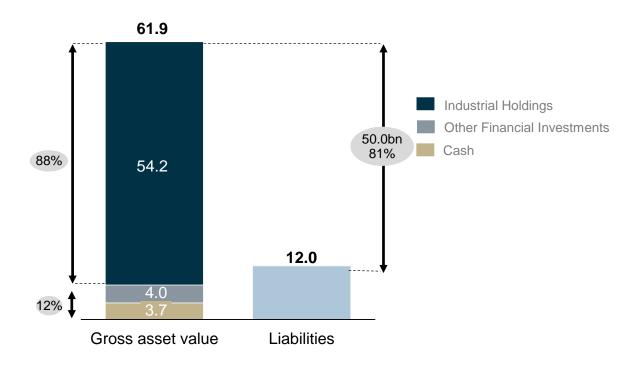
NAV per share vs. share price

NOK per share



#### Net asset value composition

NOK billion, per 4Q 2019





# Strong liquidity position - upstream cash of BNOK 3.5 in 2019

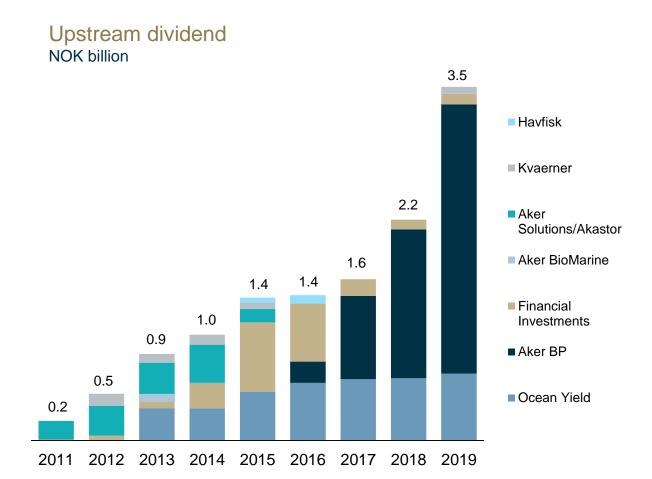
# Investment capacity potential **NOK** billion 2.8 3.7 Cash Undrawn Additional

credit facilities

per end-Q4

potential

sources



# Portfolio composition



#### Portfolio composition

NOK billion, per 4Q 2019



Listed investments
Unlisted investments

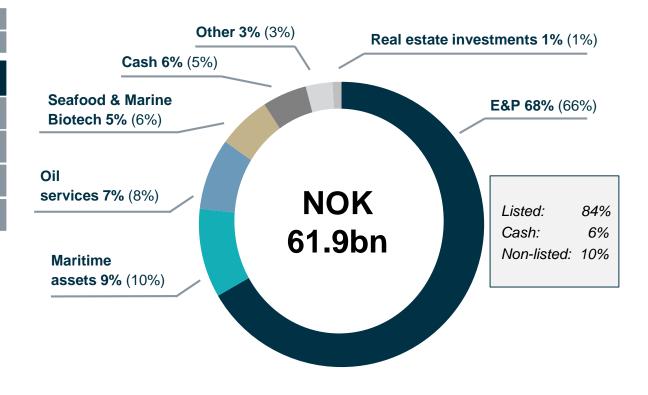
Industrial Holdings				Financial Investments		
<b>≱</b> AkerBP	Aker BP	40.0%	41.5	3.7	Cash	
Aker Solutions	Aker Solutions <sup>1)</sup>	34.8%	2.3	0.9	Listed financial investments	
AKASTOR )	Akastor <sup>1)</sup>	36.7%	1.0	0.6	Real Estate Investments <sup>2)</sup>	
KV/ERNER	Kvaerner <sup>1)</sup>	28.7%	0.9	2.5	Other financial investments <sup>2)</sup>	
3 OCEAN YIELD	Ocean Yield	61.7%	5.2			
	Aker BioMarine <sup>2)</sup>	98.0%	2.4			
AKER ENERGY	Aker Energy <sup>2)</sup>	49.2%	0.9			
Cognite	Cognite <sup>2)</sup>	64.0%	<0.1			
Gross asset value				7.7		

50.0

Net asset value

#### Gross asset value distribution

Per 4Q 2019 (3Q 2019)



<sup>1)</sup>Owned partly through Aker Kvaerner Holding, in which Aker has a 70% ownership interest. Additionally, Aker has a direct ownership interest in Aker Solutions and Akastor 2)Reflected at book value

#### Listed Industrial Holdings

# Aker's portfolio of listed Industrial Holdings









- Successful start-up of the Johan Sverdrup field
- · Ærfugl project getting the go-ahead
- · First oil at Valhall Flank West
- Upgraded to IG rating
- Successful issuance of USD 1.5 billion notes, at a very attractive price
- Guides for 205-220 kbd production in 2020

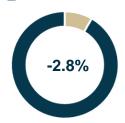




- Focus ahead is to build the backlog
- Won the following contracts:
- Inspection service contract with Equinor
- A subsea contract for Ærfugl with Aker BP
- Vår Energy MMO Contract
- A development contract with BP's Cypre project







- Dhirubai-1 option expired
- Successful private placement of NOK 717 million
- Successful placement of NOK 750 million senior unsecured bond
- Acquired 7 vessels in the quarter



- Temporary decline seen in 2020 revenues and profit
- Guides for above NOK 10 billion in revenue in coming years on an identified project funnel of NOK 165 billion
- Signed a NOK 1.5 billion contract with Equinor for the development of Hywind Tampen
- Positive development in Aftermarket services and Digital Technology services for MHWirth – significant over performance versus plan for 2019
- Newbuilding market continues to be muted but with certain leads
- Seafarer vessel upgrade is on schedule

# Aker's portfolio of non-listed Industrial Holdings

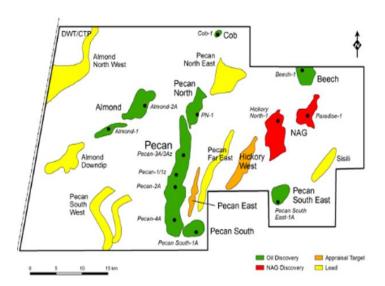
- These companies are at book value in Aker's accounts - key highlights shown below





#### **Exploration & Production company in Ghana**

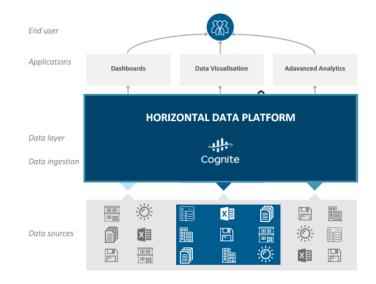
- Change of leadership after strategy change
- Change in strategy was positive for the political process in Ghana
- The Petroleum Agreement on the Pecan field development amended just before Christmas
- Next milestone is PDO and FID





#### Industrial software and digitalisation company

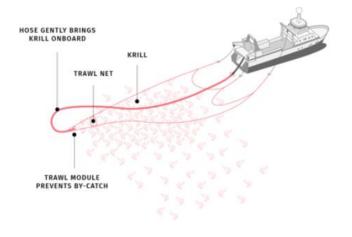
- Continues to grow fast
  - Approx. 280 employees vs 120 a year ago
  - Fast growing customer base
- Advanced commercial discussions with world leading oil & gas companies
- Offices opened in Austin, Houston and Tokyo
- Work to establish a commercial Joint Venture with Saudi Aramco has started



### 

# Integrated biotech company – specialised in krill harvesting and processing

- Revenues and EBITDA starting to benefit from the investments undertaken the past several years
- Operational leverage means revenues can increase
   3-4 times faster than costs going forward
- Fully owned and operated fleet, crew, production facility and warehouses
- Very positive results on dogs health through testing of dogs in a high performance setting
- Human protein consumer product market is an additional target





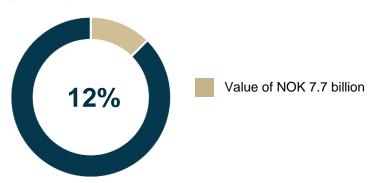
## Aker

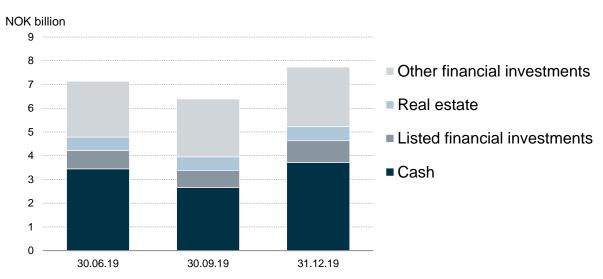
# **Financial Investments**

# **Overview**



# % of gross asset value (31.12.2019)





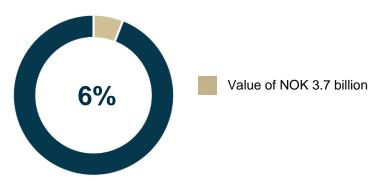


### Cash

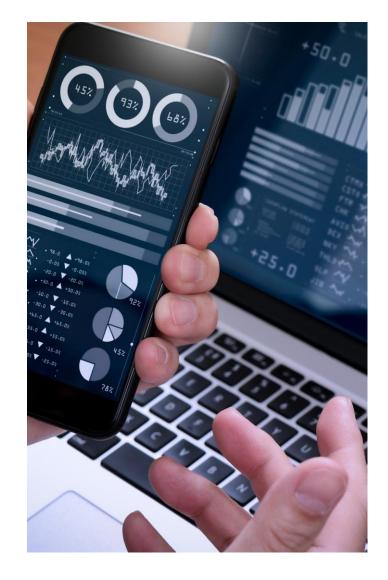


#### % of gross asset value

(31.12.2019)



- Cash up NOK 1.1 billion in the quarter to NOK 3.7 billion:
  - + NOK 873 million in dividend received in cash
  - + NOK 1 130 million in net proceeds from new and repurchased bonds
  - NOK 622 million invested in Ocean Yield, Abelee and REC Silicon
  - NOK 87 million in net increased receivables from portfolio companies and other
  - NOK 166 million in operating expenses and net interest
  - NOK 73 million in net other cash movements and f/x adjustments
- Total liquidity reserve of NOK 6.6 billion, including undrawn credit facilities.

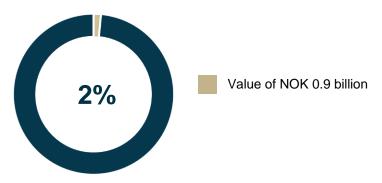


### **Listed financial investments**



#### % of gross asset value

(31.12.2019)



- Acquired a 23 per cent ownership interest in REC Silicon ASA for NOK 85 million. Value increased to NOK 172 million as at end of Q4.
- Divestment of shares in Cxense for NOK 20 million.
- Value increase of Philly Shipyard of NOK 29 million.
- Dividend income from AMSC of NOK 22 million (shares and TRS).



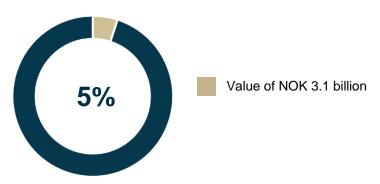
investments» if positive value.



### Real estate and other financial investments

#### % of gross asset value

(31.12.2019)



- Other financial investments mainly consist of receivables against Aker BioMarine and Estremar Invest, airplanes, and unlisted share investments.
- NOK 95 million invested in Abelee and investment in Align written down by NOK 59 million.
- Loan issued to FP Eiendom increased by NOK 35 million.





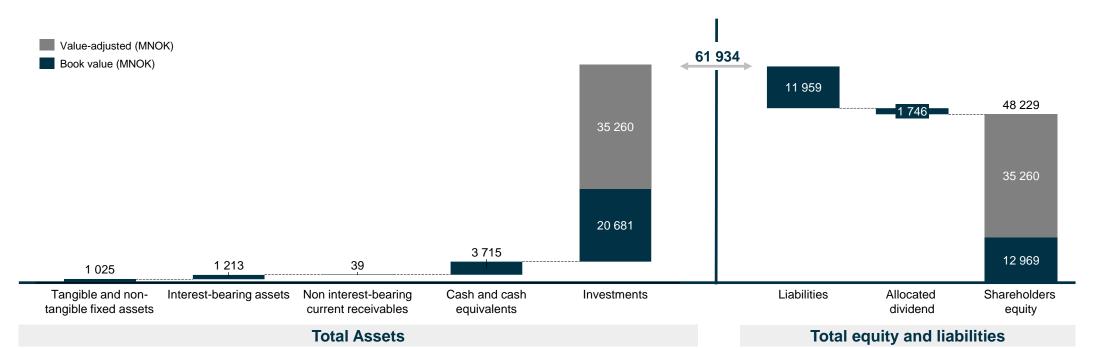
## Aker

# **Financial Statements**

#### **Balance sheet at 31.12.2019**

(after dividend allocation of NOK 23.50 per share)





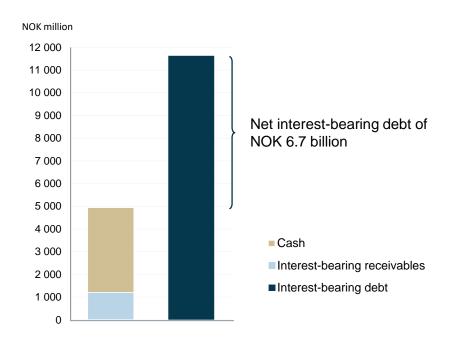
#### Main changes in fourth-quarter 2019

- Cash holdings increased to NOK 3.7 billion.
- Book value of investments increased by NOK 415 million, mainly due to participation in Ocean Yield equity issue.
- Increase in fair value adjustment of NOK 6.2 billion, mainly explained by value increase of Aker BP investment, partly offset by value reduction of Ocean Yield.
- Issuance of the new NOK 1.5 billion AKER15 bond, and partial repurchases of AKER10 and AKER13 bonds of in total NOK 350 million.
- Dividend allocation of NOK 23.50 per share, NOK 1 746 million in total.

	Book value	Value-adjusted	
Equity (MNOK)	12 969	48 229	
Equity ratio	48.6%	77.9%	
Equity per share	NOK 175	NOK 649	

# Interest-bearing items as of 31.12.2019





For details on interest-bearing items and loan guarantees, see: <a href="https://www.akerasa.com/Investor/Treasury">https://www.akerasa.com/Investor/Treasury</a>



#### Average debt maturity is 2.9 years

Financial Covenants	Limit	Status at 31.12.2019
i Total Debt/Equity - Aker ASA (parent only)	< 80%	46%
ii Group Loans to NAV or Group Loans	< 50%	2.1%
or Group Loans	< NOK 10 bn	NOK 1.0 bn

# **Income statement**



Amounts in NOK million	4Q 2018	3Q 2019	4Q 2019	Year 2018	Year 2019
Sales gains	-	-	-	194	-
Operating expenses	(58)	(67)	(64)	(254)	(267)
EBITDA	(58)	(67)	(64)	(60)	(267)
Depreciation and impairment	(5)	(6)	(8)	(18)	(25)
Value change	(628)	(233)	(63)	(383)	(435)
Net other financial items	410	410	847	1 927	2 886
Profit before tax	(281)	104	711	1 467	2 159





# **APPENDIX**

#### ESG in Aker



# Setting the ESG agenda through active, responsible ownership



# We are committed to being part of the solution

- Using our role as an active, responsible owner
- Be a driving force to reduce negative environmental impact from operations of our portfolio companies
- Making the NCS a benchmark for safe, sustainable and profitable oil and gas production
- The Aker Group will soon report in accordance with the recommendations by the Task Force on Climate-Related Financial Disclosures, or TCFD



# We are committed to our employees and communities

- We invest in health and wellness of our employees
- We are committed to supporting and having a positive impact on our local communities, e.g. through Aker Scholarship and Stiftelsen VI
- Building on the "Aker model": 100-year history of collaboration between management, trade unions, employee representatives and the main owner
- Zero tolerance for discrimination, harassment and degrading treatment of employees



# We are committed to be an example of good governance

- Based on best practice recommendations from Oslo Stock Exchange and NUES
- Code of Conduct as governing document with expected alignment throughout the portfolio
- Board of Directors reviews risk regularly, including environmental and climate-related risks
- Union representatives are represented in Aker's boardroom and in the board rooms of all portfolio companies



# Continuous commitment to ESG setting the stage for the future



Centre for the Fourth Industrial Revolution (CFIR) Norway



AKER BIOMARINE

Sustainable fishing operations and promoting healthy lifestyle





Leading low carbon
- low cost
E&P operator



KV/ERNER

Industrialising and reducing costs for industry-wide renewable solutions







Targets growth in low carbon and renewable energy: 20/25/30





Using real-time data to improve industry's accuracy, efficiency and performance





Modern fleet with low carbon footprint



AKER ENERGY

Raising the capacity of the oil and gas sector in Ghana in the long-term





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