

# Aker ASA

# First-quarter results 2016

11 May 2016 | Fornebu

# **Highlights | First quarter 2016**



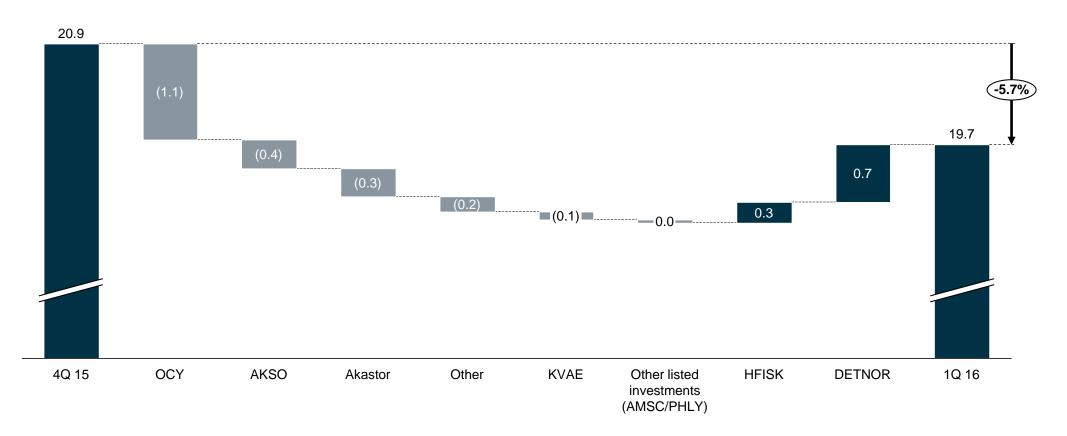
- Net asset value: NOK 19.7 billion in 1Q 2016 vs. NOK 20.9 billion in 4Q 2015, representing a 5.7% decline in the quarter
- Cash and liquid fund inv.: NOK 2.6 billion in 1Q 2016 vs. NOK 1.9 billion in 4Q 2015
- Return: Aker share fell 5.8% in 1Q 2016 to NOK 154.50 vs. 5.3% decline in OSEBX
- Dividend: Distribution of NOK 10 per share for 2015 approved (6.1% yield and 3.6% of NAV per 31.12.15)
- Transactions: sold ownership stake in Fornebu Gateway and industrial real estate assets; reduced ownership stake in Havfisk; increased exposure to AMSC through new TRS



# AKER

# NAV decreased by 5.7% in 1Q 2016

Net asset value change in the period NOK billion

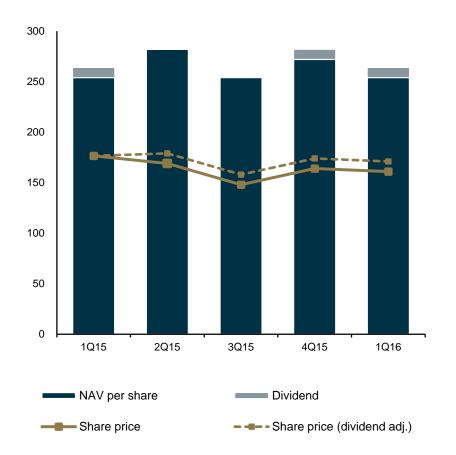


# AKER

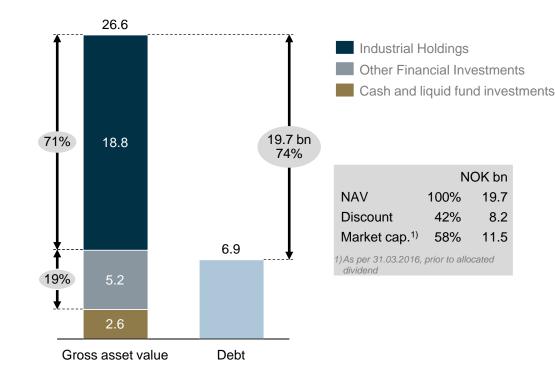
# Share price fell 5.8%, balance sheet strengthened

### Net asset value

NOK per share



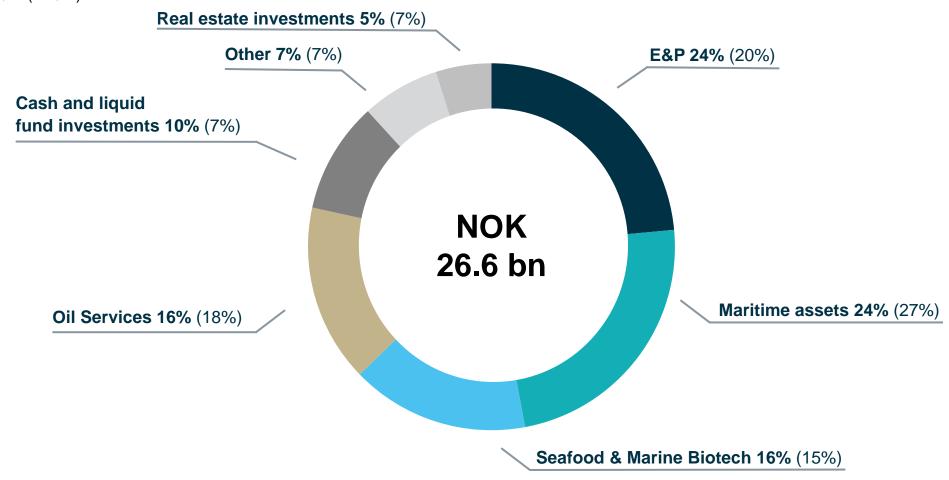
# Net asset value NOK billion<sup>1)</sup>



# AKER

# A balanced and diversified portfolio

Per cent, 1Q16 (4Q15)



# This is Aker

NOK billion, as per 31.03.2016





Listed investments
Unlisted investments

Industrial Holdings			Financial Investments		
DETNORSKE	Det norske	50.0%	6.3	2.2	Cash
Aker Solutions	Aker Solutions <sup>1)</sup>	34.8%	2.5	0.4	Liquid fund investments
AKASTOR )	Akastor <sup>1)</sup>	36.7%	0.9	1.9	Listed financial investments
KV/ERNER <sup>*</sup>	Kvaerner <sup>1)</sup>	28.7%	0.5	1.3	Real estate investments <sup>2)</sup>
OCEAN YIELD	Ocean Yield	73.0%	5.5	2.0	Other financial investments <sup>2)</sup>
Aker BioMarine	Aker BioMarine <sup>2)</sup>	99.5%	1.4		
≈ HAVFISK	Havfisk	63.2%	1.8		
	Gross	asset value	18.8	7.8	
Net asset value 19			.7		

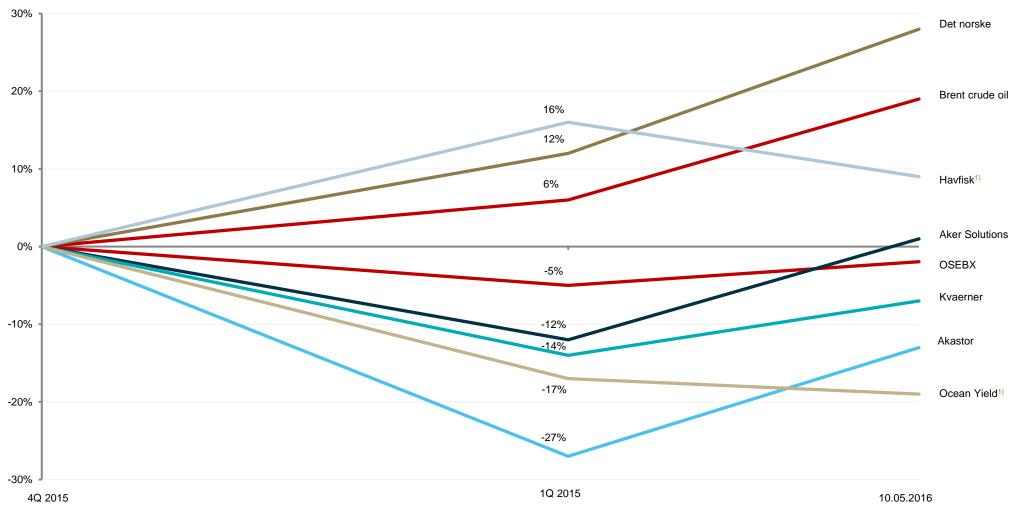
<sup>1)</sup> Owned partly through Aker Kvaerner Holding, in which Aker has a 70% ownership interest. Additionally, Aker has a direct ownership interest in Aker Solutions and Akastor 2) Reflected at book value



# Aker

# **Industrial Holdings**

# **Share price performances**



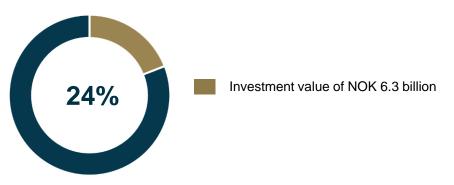
<sup>1)</sup> Share price adjusted for dividend

# **Det norske**

Exploration & Production company on the Norwegian continental shelf

# % of gross asset value

(31.03.2016)



## Aker's ownership agenda

- Optimise company's financing structure
- Deliver on internal improvement programme
- Ensure start-up of Ivar Aasen and Johan Sverdrup on time and on budget
- Monitor M&A opportunities and keep high-grading portfolio



Aker's investment	
NOK million	
Value as per 31.12.15	5 596
Value change in 1Q	684

# Value as per 31.03.16 6 280 Key figures 1Q 15 1Q 16 Revenues 329 205 EBITDAX 275 165

# **Aker Solutions**

Global oil services company providing services, technologies, and product solutions within subsea and field design

# % of gross asset value

(31.03.2016)



## Aker's ownership agenda

- Execute project backlog on schedule and according to client specifications
- Deliver on internal cost-efficiency and operational improvement programme
- Maintain capital discipline and robust balance sheet
- Develop alliances and partnerships



10



#### Aker's investment

Value as per 31.12.15	2 865
Value change in 1Q	(350)

2 5 1 5

# **Key figures**

Value as per 31.03.16

NOK million	1Q 15	1Q 16
Revenues	8 500	6 463
EBITDA	591	508
Backlog	48 320	38 493

# **Akastor**

Oilfield services investment company with a flexible mandate for longterm value creation

# % of gross asset value

(31.03.2016)



## Aker's ownership agenda

- Reduce cost and complexity, adjust capacity in portfolio companies
- Release cash from divestments and reduce working capital
- Actively manage portfolio to enhance values
- Strengthen balance sheet and maintain capital discipline





# Value as per 31.12.15 1 207 Value change in 1Q (327) Value as per 31.03.16 880

key figures				
NOK million	1Q 15	1Q 16		
Revenues	4 546	2 558		
EBITDA	177	(12)		
Backlog	19 998	19 482		

# Kvaerner

Specialised oil and gas-related EPC company

### % of gross asset value

(31.03.2016)



# Aker's ownership agenda

- Reduce cost base and organisational complexity
- Deliver order backlog on schedule and on budget
- Maintain strong balance sheet and capital discipline
- Explore new market segments and geographical opportunities



12

Aker's investment			
		635	
NOK million		635 (90)	
NOK million Value as per 31.12.15			
Value as per 31.12.15 Value change in 1Q		(90)	
Value as per 31.12.15 Value change in 1Q Value as per 31.03.16	1Q 15	(90)	
Value as per 31.12.15 Value change in 1Q Value as per 31.03.16  Key figures	<b>1Q 15</b> 3 525	(90) 544	
Value as per 31.12.15 Value change in 1Q Value as per 31.03.16  Key figures  NOK million		(90) 544 1 <b>Q</b> 16	

# **Ocean Yield**

A maritime assets company with focus on long-term contracts

### % of gross asset value

(31.03.2016)



# Aker's ownership agenda

- Secure optimal capital structure to expand and diversify portfolio, with long-term charters against solid counterparties
- Maintain predictable and attractive cash dividends
- Manage counterparty risk
- Successfully deliver new projects



Aker's investment	ER	5	
Arci 3 ilivestillelit			
NOK million		6 730	
NOK million Value as per 31.12.15		6 730 (1 139)	
Value as per 31.12.15 Value change in 1Q		6 730 (1 139) (139)	
Value as per 31.12.15  Value change in 1Q  Received dividends		(1 139)	
Value as per 31.12.15  Value change in 1Q  Received dividends	1Q 15	(1 139) (139)	
Value as per 31.12.15 Value change in 1Q Received dividends Value as per 31.03.16  Key figures	<b>1Q 15</b> 63	(1 139) (139) 5 452	
Value as per 31.12.15 Value change in 1Q Received dividends Value as per 31.03.16  Key figures  USD million		(1 139) (139) 5 452 <b>1Q 16</b>	

# **Aker BioMarine**

Integrated biotech company - specialised in krill harvesting and processing

# % of gross asset value

(31.03.2016)



## Aker's ownership agenda

- Build and expand market for krill-derived products, ingredients and applications
- Increase margins through operational excellence and reduction in cost structure
- Explore strategic opportunities to reveal underlying values and render investment more liquid





#### **Aker's investment**

NOK million	
Value as per 31.12.15	1 405
Value change in 1Q	
Value as per 31.03.16	1 405

### **Key figures**

USD million	1Q 15	1Q 16
Revenues	21	25
EBITDA	8	7

# **Havfisk**

Leading whitefish harvesting company

# % of gross asset value

(31.03.2016)



# Aker's ownership agenda

- Drive operational excellence and improved profitability
- Optimise vessel and quota portfolio
- Maintain sustainable cash dividend



CADUS INEPTUN	LDDG ***  ** HAVFISK ***	ADUS NEPTUN	j
Aker's investment		4.740	
NOK million Value as per 31.12.15		1 748	
NOK million  Value as per 31.12.15  Value change in 1Q		250	
NOK million  Value as per 31.12.15  Value change in 1Q			
Value as per 31.12.15 Value change in 1Q Net investments		250 (243)	
Value as per 31.12.15 Value change in 1Q Net investments Value as per 31.03.16	1Q 15	250 (243)	
Value as per 31.12.15 Value change in 1Q Net investments Value as per 31.03.16  Key figures	<b>1Q 15</b> 247	250 (243) 1 755	



# Aker

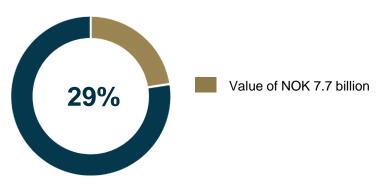
# **Financial Investments**

# **Overview**



# % of gross asset value

(31.03.2016)

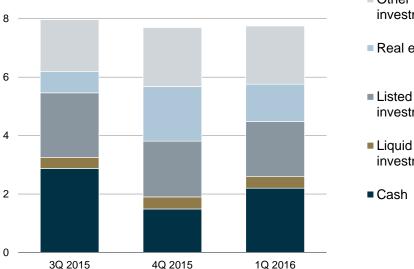


# **Key events 1Q**

- External financing in Aker Maritime Finance enabled cash distribution to Aker
- New NOK 1.0 billion revolving credit facility
- Increased exposure towards American Shipping Company
- Cash increased to NOK 2.2 billion. NOK 2.6 billion incl. liquid fund investments

#### **Financial Investments**

NOK billion



Other financial investments

■ Real estate

■ Listed financial investments

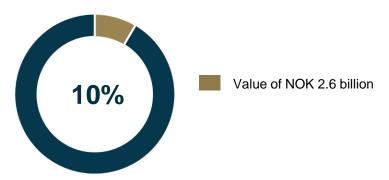
■ Liquid fund investments

# AKER

# **Cash and Liquid fund investments**

## % of gross asset value

(31.03.2016)



#### **Key events 1Q**

- Cash increased to NOK 2.2 billion:
  - + NOK 600 million repayment from Aker Maritime Finance
  - + NOK 243 million from sale of shares in Havfisk
  - + NOK 169 million in dividends received
  - NOK 173 million in paid interest and operating expenses
- Value decrease of liquid fund investments of NOK 20 million to NOK 395 million in 1Q



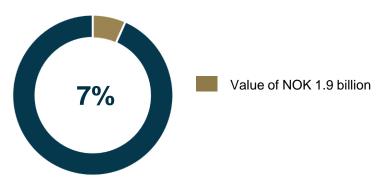


# AKER

# **Listed financial investments**

# % of gross asset value

(31.03.2016)



#### Key events 1Q

- Value of Philly Shipyard decreased by NOK 120 million, partly offset by a value increase of American Shipping Company
- Aker increased in January its exposure to AMSC through a TRS agreement for 5.5 million shares
- Total dividends of NOK 43 million received in the quarter.
   Philly Shipyard to pay approx. NOK 220 million in dividend to Aker in 2Q



#### **Key figures**

NOK million	3Q 15	4Q 15	1Q 16
PHLY (Philly Shipyard)	1 339	1 368	1 248
AMSC (incl. TRS)1)	866	538	638
Total value	2 205	1 906	1 887

1) Includes security deposits in escrow accounts related to TRS agreements

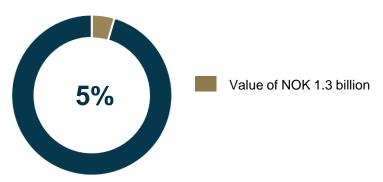
# AKER

20

# Real estate investments

## % of gross asset value

(31.03.2016)



### **Key events 1Q**

- External financing obtained in 1Q for the real estate portfolio held by Aker Maritime Finance. Cash distribution to Aker of NOK 0.6 billion
- Divestment of real estate assets approved by AGM on April 22.
   Transaction closing took place on May 9, with proceeds to Aker and Fornebuporten of NOK 952 million, bringing total proceeds up to NOK 1.55 billion
- Aker to recognise approx. NOK 90 million gain from transaction



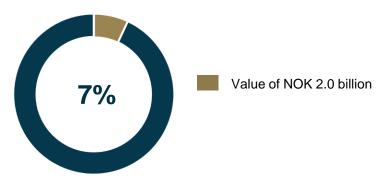


# Other financial investments

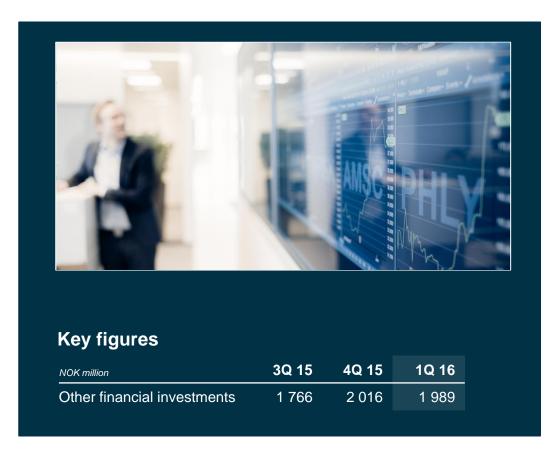


# % of gross asset value

(31.03.2016)



- Largest investments: Align, Trygg Pharma and other receivables and fixed assets
- Aim to gradually reduce exposure through exits / monetisations



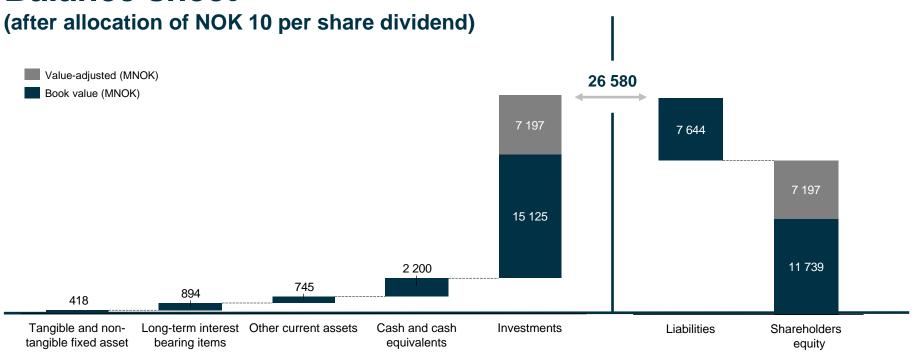


# **Aker**

# **Financial Statements**

# AKER

# **Balance sheet**



#### **Total Assets**

#### Total equity and liabilities

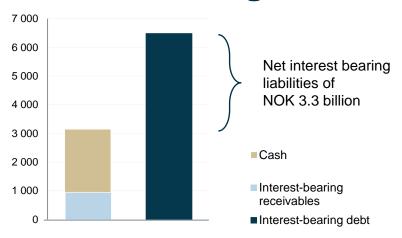
#### Main changes in first-quarter 2016

- · Cash increased by BNOK 0.7
- Reductions in value of investments mainly explained by:
  - a) partial divestment of Havfisk shares
  - b) cash distribution from Aker Maritime Finance subsequent to external financing
  - c) fair value reductions of investments in Ocean Yield, Aker Solutions, Akastor and Philly Shipyard
     partly offset by value increase of Det norske and Havfisk

	Book value	Value-adjusted
Equity (MNOK)	11 739	18 936
Equity ratio	60.6%	71.2%
Equity per share	NOK 158.2	NOK 255.2

# AKER

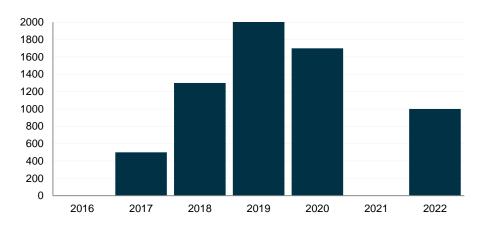
# Interest-bearing items and loan guarantees



Interest-bearing debt	Loan amount (MNOK)	Outstanding (MNOK)	Maturity
Bond AKER 08	500	500	2017
Bond AKER 11	1 300	1 300	2018
Bond AKER 07	500	500	2019
Bond AKER 12*	1 531	1 531	2019
Bond AKER 13	1 000	1 000	2020
Bond AKER 10	700	700	2020
Bond AKER 09	1 000	1 000	2022
Bank loan I (RCF)	500	0	2017
Bank loan II (RCF)	1000	0	2019
Capitalised loan fees etc.	(34)	(34)	
Total	7 997	6 496	

<sup>\*</sup> MSEK 1 500 issue

Loan guarantees	4Q 2015	1Q 2016
Aker BioMarine	305	305
Ocean Harvest Invest	75	69
Other	3	3
Total external	383	377



#### Average debt maturity is 3.6 years

Financial Covenants	Limit	Status per 31.03.2016
i Total Debt/Equity <sup>1)</sup>	< 80%	43%
ii Group Loans to NAV or Group Loans	< 50% < NOK 10 bn	3.1% NOK 0.6 bn

<sup>1)</sup> Covenant applies to Aker ASA (parent only). Reference is made to loan agreements for details.

# AKER

# **Income statement**

Amounts in NOK million	1Q 2015	4Q 2015	1Q 2016	Year 2015
Sales gains	-	-	188	-
Operating expenses	(51)	(56)	(60)	(219)
EBITDA	(51)	(56)	129	(219)
Depreciation and impairment	(4)	(8)	(5)	(31)
Value change	385	43	(314)	153
Net other financial items	(53)	444	108	708
Profit before tax	277	423	(83)	611

